

## Annex M – Technical Evaluation Grid

Technical Evaluation Criteria	Rating
a) Assessment of knowledge on coffee / Cocoa production/Good Agricultural Practices (GAPs) -14a & 14c & 14d	Max 40
<ul style="list-style-type: none"> <li>Knowledge of GAP in coffee/cocoa production and GAPs</li> </ul>	
<ul style="list-style-type: none"> <li>Fair knowledge of GAP in coffee/cocoa production and GAPs</li> </ul>	
<ul style="list-style-type: none"> <li>Poor knowledge of GAP in coffee/cocoa production and GAPs</li> </ul>	
b) Assessment of the crop calendar (Planting schedule) Annex D and 10	Max 10
<ul style="list-style-type: none"> <li>Accuracy in terms of recommended activities and timeframe</li> </ul>	
<ul style="list-style-type: none"> <li>Accuracy in terms of recommended timing</li> </ul>	
d) Assessment of adequacy (number and quality) of labor - 11	Max 10
<ul style="list-style-type: none"> <li>Use of experts e.g. agronomist, extension agent, etc.</li> </ul>	
<ul style="list-style-type: none"> <li>Technical staff e.g. farm manager, supervisors, etc.</li> </ul>	
<ul style="list-style-type: none"> <li>Farm workers, e.g. laborer's, casual support, etc.</li> </ul>	
d) Assessment on whether costs are eligible or realistic 12 & Annex C	Max 20
<ul style="list-style-type: none"> <li>Realistic projected costs</li> </ul>	
<ul style="list-style-type: none"> <li>Costs are eligible</li> </ul>	
<ul style="list-style-type: none"> <li>The level of detail of the costs provided</li> </ul>	
e) Assessment of Financial capacity 13 & 14b	Max 20
<ul style="list-style-type: none"> <li>Clear and well documented financing options</li> </ul>	
<ul style="list-style-type: none"> <li>Limited documentation to support financing options</li> </ul>	
<b>TOTAL SCORES (MAX)</b>	<b>100</b>

***If the total score for is less than 70, the application will be rejected.***