

**MAAIF**Ministry of Agriculture,
Animal Industry and Fisheries**MONTHLY COFFEE REPORT-OCTOBER 2025****COFFEE YEAR 2025/26- ISSUE 1****Key Highlights**

A total of 685,720 60-kilo bags of coffee valued at US\$ 185.56 million (UGX 642.7 billion) were exported in October 2025 at an average price of US\$ 4.51/kilogram, US cents 20 higher than US\$ 4.31/Kilogram in September 2025, and US cents 16 lower than the US\$ 4.67/kilogram in October 2024. This was an increase of 38% and 33% in quantity and value respectively compared to the same month last year.

Farm-gate prices for Robusta Kiboko averaged UGX 7,000/= per kilogram; FAQ UGX **14,500** per kilogram, Arabica parchment UGX **16,500** per kilogram and Drugar UGX **16,500** per kilogram. Mt. Bugisu C/PB had the highest price registered. (US\$ 8.33 per kilogram).

Coffee exports for twelve months (November 2024-October 2025) totaled 8.4 million bags worth US\$ 2.4 billion (UGX 8.2 Trillion) compared to 5.8 million bags worth US\$ 1.3 billion (UGX 4.9 trillion) in the previous year (November 2023-October 2024). This represents an increase of 46.96% and 77.33% in quantity and value respectively.

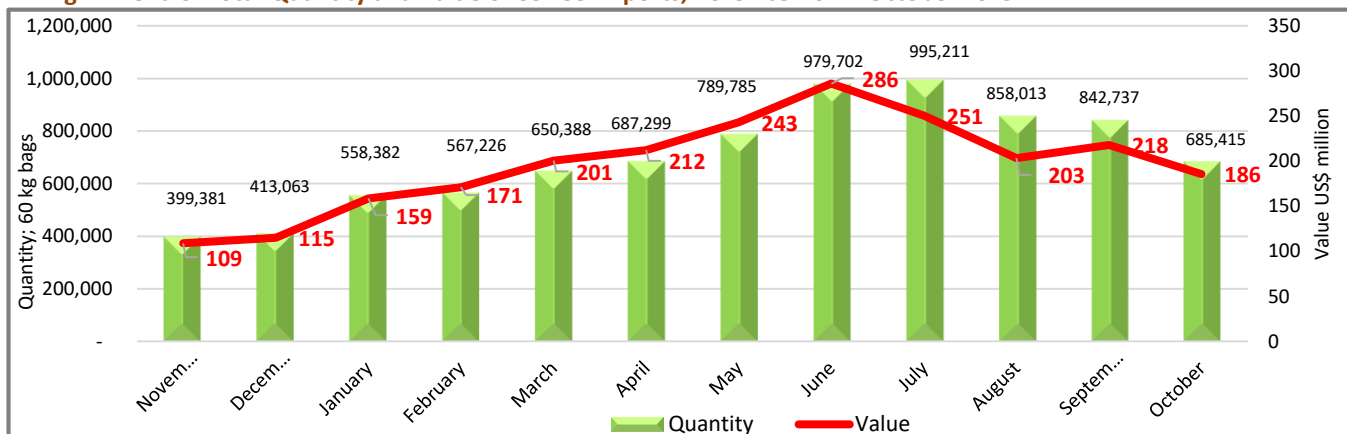
64% of the total export volume was exported by top 10 exporters, out of 69 companies which performed during the month compared to 69% in the month of September 2025. (Annex 1)

1. Coffee exports

Coffee exports in October 2025, totaled to 685,720 bags worth US\$ 185.56 million (UGX 642.7 billion). This comprised of 597,925, bags of Robusta valued at US\$ 151.51 million (UGX 524.8 billion) and 87,795 bags of Arabica valued at US\$ 34.04 million (UGX 117.93 billion) (see Table 1). This was an increase of 38% and 33% in quantity and value respectively compared to the same month last year. Compared to the same month of last year (October 2024), Robusta increased by 31% and 19% in quantity and value respectively, and Arabica exports increased by 117% and 182% in quantity and value respectively.

Coffee export volume was higher than the previous year on account of increased coffee production as harvest in Central and Eastern regions is already underway. Coffee prices at the global scene improved on weather related concerns Central America and Brazil and Vietnam

Coffee exports for twelve months (November 2024-October 2025) totaled 8.4 million bags worth US\$ 2.4 billion (UGX 8.2 Trillion) compared to 5.8 million bags worth US\$ 1.3 billion (UGX 4.88 trillion) in the previous year (November 2023-October 2024). This represents an increase of 46.96% and 77.33% in quantity and value respectively.

Fig 1: Trend of Total Quantity and Value of Coffee Exports, November2024- October 2025**Table1: Comparison of Coffee Exports of October 2024 and October2025**

Period/Coffee Type	2024		2025		%age Change	
	Qty(60-kg bags)	Value (US \$)	Qty(60-kg bags)	Value (US \$)	Qty	Value
Robusta	456,370	127,297,663	597,925	151,512,120	↑ 31.02	↑ 19.02
Arabica	40,467	12,059,632	87,795	34,044,461	↑ 116.95	↑ 182.30
September Total	496,837	139,357,296	685,720	185,556,581	↑ 38.02	↑ 33.15

2. Exports by Type and Grade

Table 2 shows coffee exports by type, grade and average price realized for each grade during the month of October 2025. The average export price was US\$ 4.51 per kilogram, US cents 20 higher than in September 2025 (US\$ 4.31). It was US cents 16 lower than in October 2024 (US \$ 4.67/kilogram). Robusta exports accounted for 87% of total exports, lower than 91% in September 2025. The average Robusta price was US\$ 4.22 per kilogram, 12 cents higher than US\$ 4.10 per kilo the previous month. The highest price was for Washed Robusta sold at US\$ 4.88 per kilogram, followed by Screen 17 sold at US\$ 4.60 per kilogram.

The share of Sustainable/washed coffee to total Robusta exports was 0.78% slightly higher than 0.33% in September 2025. Arabica fetched an average price of US\$ 6.46 per kilogram US cents 4 lower than the previous month (US\$ 6.50). The highest price was for Bugisu C/PB sold at US\$ 8.33 per kilogram. It was followed by Wugar RFA sold at US\$ 8.06 per kilogram. Drugar was sold at US\$ 6.37 per kilogram, 4 cents higher than US\$ 6.34 per kilogram the previous month, and were 46% of total Arabica exports lower that 52% the previous month. The share of sustainable Arabica exports to total Arabica exports was 7%, the same as in September 2025.

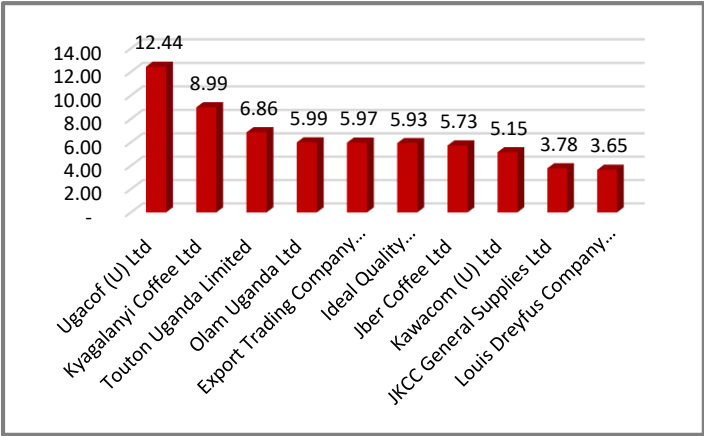
Table 2: Coffee Exports by Type, Grade & Unit Price in October 2025

Coffee type	Quantity 60-Kilogram Bags	%-age Quantity	Value in US \$	%-age Value	Unit Price US\$/Kilogram
Total	685,720		185,556,581		4.51
Washed Robusta	4,661	0.78	1,365,652	0.90	4.88
Screen 18	85,546	14.31	23,089,043	15.24	4.50
Screen 17	35,259	5.90	9,726,582	6.42	4.60
Screen 15	295,977	49.50	76,138,001	50.25	4.29
Screen 14	13,163	2.20	3,446,464	2.27	4.36
Screen 12	68,788	11.50	17,789,468	11.74	4.31
BHP 1199	56,535	9.46	12,385,084	8.17	3.65
Other Robustas	37,996	6.35	7,571,825	5.00	3.32
Total Robusta	597,925	100.00	151,512,120	100.00	4.22
Sustainable Arabica	940	1.07	453,389	1.33	8.04
Organic Drugar	520	0.59	246,178	0.72	7.89
Wugar RFA	360	0.41	174,168	0.51	8.06
Mt Elgon A+	320	0.36	106,244	0.31	5.53
Mt Elgon AA	1665	1.90	709,171	2.08	7.10
Mt Elgon A	1662	1.89	702,092	2.06	7.04
Bugisu A+	660	0.75	274,129	0.81	6.92
Bugisu AA	6906	7.87	3,088,430	9.07	7.45
Bugisu A	2,840	3.23	1,179,584	3.46	6.92
Bugisu AB	5,920	6.74	2,665,574	7.83	7.50
Bugisu C/PB	974	1.11	486,874	1.43	8.33
Wugar	11385	12.97	5,243,585	15.40	7.68
Drugar	40,807	46.48	15,606,887	45.84	6.37
Other Arabicas	12,836	14.62	3,108,156	9.13	4.04
Total Arabica	87,795	100.00	34,044,461	100.00	6.46

3. Individual Exporter Performance

Figure 2 shows the top 10 export companies’ performance in the month of October 2025. Ugacof (U) Ltd had the highest market share of 12.44% compared to 10.60% in September 2025. It was followed by Kyagalanyi Coffee Ltd 8.99% (10.40%), Touton Uganda Limited 6.86% (7.55%), Olam Uganda Ltd 5.99% (9.35%) Export Trading Company (U)Ltd 5.97% (4.62%), Ideal Quality Commodities Ltd 5.93% (6.94%), Jber Coffee Ltd 5.73% (6.29%), Kawacom U)Ltd 5.51% (3.29%) JKCC General Supplies Ltd 3.78% (3.99%) Louis Dreyfus Company (U) Ltd 3.65% (5.68%) **The figures in brackets represent percentage market share held in September 2025.* The top 10 exporters held a market share of 64% lower 69% the previous month reflecting competition at exporter level. Out of the 69 exporters who exported, 44 exported Robusta Coffee only while 12 exported Arabica coffee only. **Annex 1** shows a detailed list of exporters’ performance in October 2025

Figure 2: Top 10 Exporting Companies by percentage market share



4. Coffee ExportsBy Destination

The destinations of Uganda's coffee exports during the month of October 2025 are shown in **Fig 3** (details in **Annex 2**). Italy remained with the highest market share with 26.22% compared to 25.63% last month. It was followed by Germany 10.67% (13.04%), Algeria 7.49% (5.95%), India 6.62% (5.41%), and Switzerland 4.94% (2.14%). **The figures in brackets represent percentage market share held in September 2025.* The first 10 major destinations of Uganda coffee took a market share of 74.66% compared to 77.90% the previous month. Coffee exports to African countries totaled 108,540 bags, a market share of 16% compared to 182,441 bags (22%) the previous month. African countries that imported Uganda coffee included; Algeria, Sudan, Morocco, Tunisia, South Africa, Kenya and Egypt. Europe remained the main destination for Uganda's coffees with a 63% import share, higher than 61% in September 2025.

5. Foreign buyers of Uganda Coffee

Annex 4 shows a list of Uganda coffee foreign buyers in October 2025. The top 10 buyers held a market share of 54.45% higher than 54.25% the previous month. Sucafina led with a market share of 11.22% compared to 11.43% in August 2025. It was followed by Touton SA with 6.96% (7.88%), Ecom Agro Industrialist 6.26% (4.14%); Olam International 6.19% (10.32%), Volcafe 4.47% (3.53%) Bernhard Rothfos 3.95% (3.77%), Louis Dreyfus 3.81% (6.36%) Koninklijke Douwe Egberts 3.60% (2.64%), Ngon Coffee 2.67% (1.40%) and Strauss 2.31% (1.53%); *The figures in brackets represent percentage marketshare held in September 2025.*

Figure 3: Top ten export destinations by percentage market share

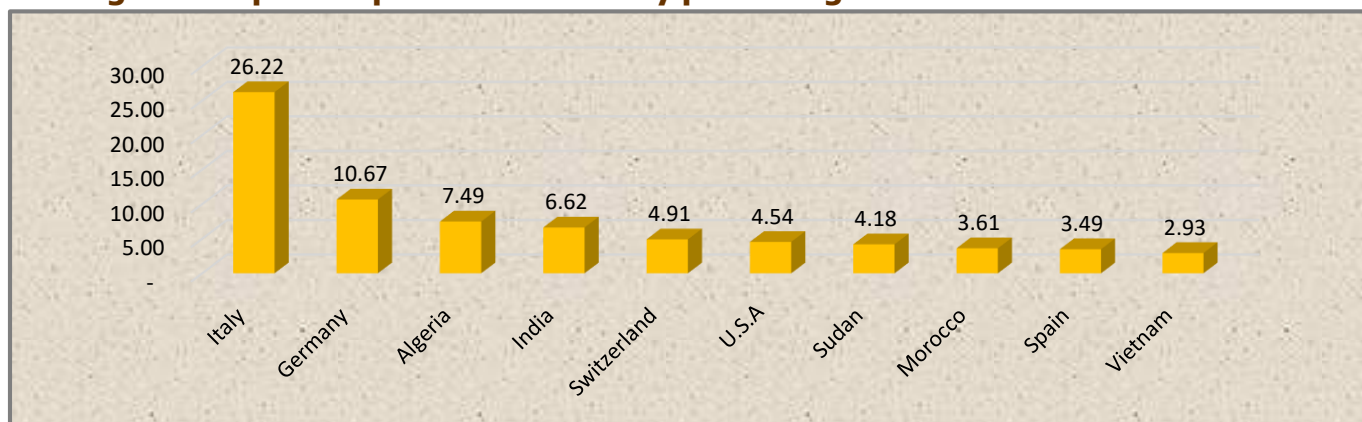


Figure 4: Percentage share of Uganda's coffee imported by continent

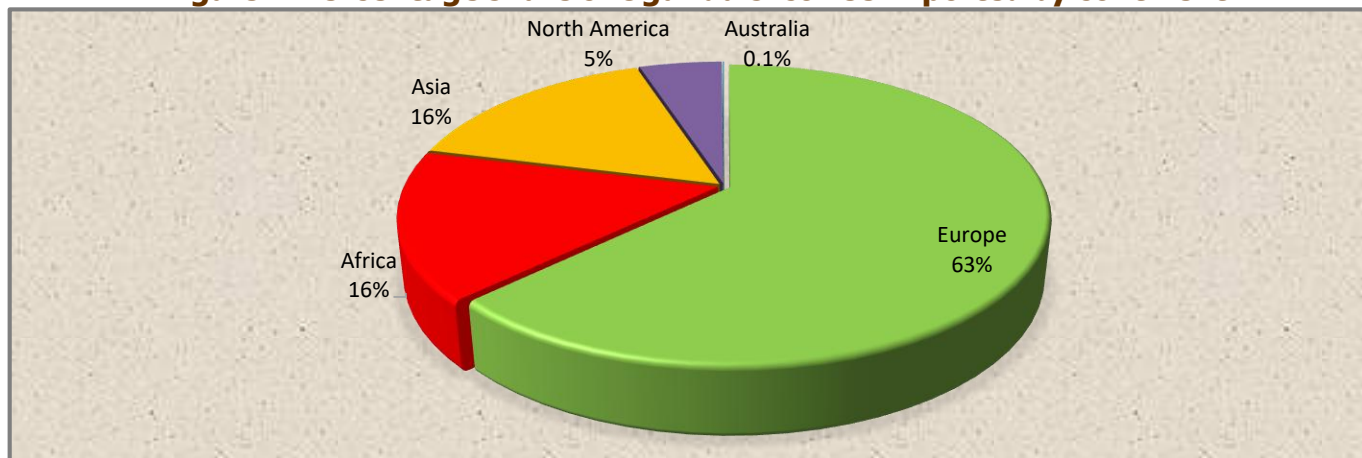
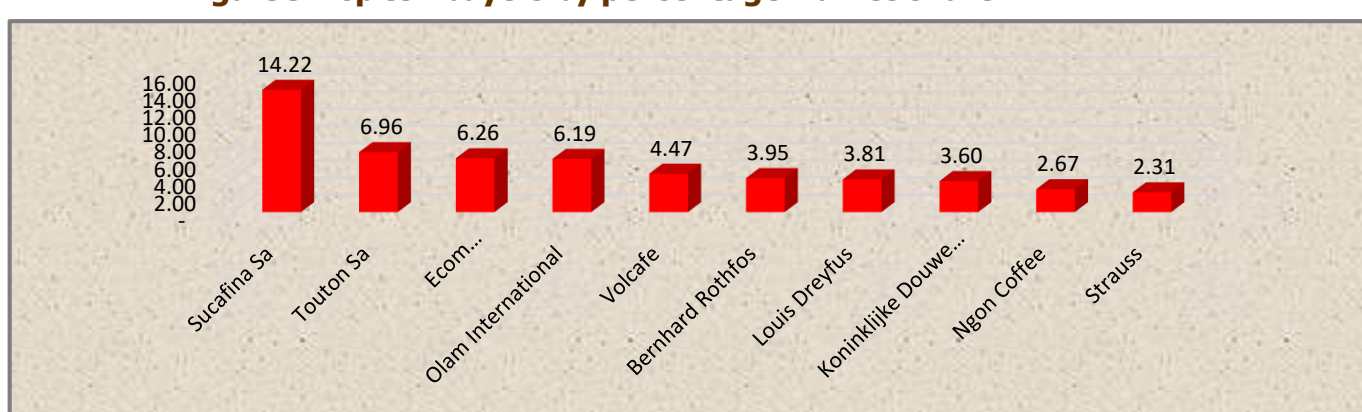


Figure 5: Top ten buyers by percentage market share



6. Global Situation

World coffee production for 2025/26 is forecast to be 4.3 million bags higher than the previous year to a record 178.7 million due to continued recovery in Vietnam and Indonesia as well as record output in Ethiopia. World coffee bean exports are forecast 700,000 bags higher to 122.3 million as gains from Vietnam, Ethiopia, and Indonesia more than offset losses from Brazil and Colombia. Global consumption is forecast at 169.4 million bags, while ending inventories are expected to remain tight at 22.8 million bag. (United States Department of Agriculture, Coffee: World Markets and Trade report-June 2025).

7. Local Situation

During the month of September 2025, farm gate prices ranged from UGX 6,500-7,500 per kilogram of Kiboko (Robusta dry cherries); UGX.14,000-15,000 for FAQ (Fair Average Quality); UGX 16,000-17,000 for Arabica Parchment; and UGX 16,000-17,000 per kilogram for Drugar. Robusta Kiboko averaged UGX 7,000 per kilogram higher than UGX 6,050 Robusta FAQ averaged UGX 14,500 higher than UGX 13,750 per kilogram, Arabica parchment UGX 16,500 per kilogram, higher than UGX 14,500 per kilogram the previous month Drugar UGX 14,500 per kilogram lower than UGX 13,750 per kilogram the previous month.

8. Coffee Consumption and Promotional Activities

During the month, MAAIF participated in the Swiss International Holiday Expo that was coordinated by the permanent mission of Uganda to the United Nations in Geneva in Partnership with Ministry of Tourism, wild life and Antiquities, Uganda Tourism Board and Uganda Investment Authority. The main theme was: "From Bean to Beauty" Both Arabica and Robusta coffees were showcased and cupping sessions were conducted showcasing the unique flavors of Uganda's coffee There were strong business to business engagements, and dissemination of promotional materials and information through QR codes and brochures during the coffee testing session, hence further collaborations and market connections.

9. Coffee Development Activities

In October 2025, a range of strategic interventions were implemented to boost coffee production, improve productivity and enhance market access and competitiveness of Uganda's coffee in both domestic and international markets. A total of 5,736 farmers across all major coffee-growing regions benefited from 143 specialized training sessions. These sessions focused on key areas including: Soil fertility management, Pest & disease control, Coffee establishment, rehabilitation & renovation, Post-harvest handling and quality standards, Coffee as a business, EUDR compliance and climate-smart agriculture

As part of the extension support, 262 farm visits were conducted, reaching 959 farmers with practical, on-site technical guidance. These visits also supported disease surveillance and the implementation of Good Agronomic Practices (GAPs).

In an effort to increase coffee productivity 10,215 old coffee trees were rehabilitated by stumping and farmers supported with 17,880 bags of fertilizer

To support quality enhancement along the coffee value chain, 6 sensitization workshops were conducted on post-harvest handling practices, targeting improved coffee quality. These workshops engaged 336 participants (157Male, 179Female) As part of regulatory enforcement and monitoring, 320 value chain actors were inspected, including 195 coffee factories, 99 stores, 17 wash stations, 5 grading unit, and 4 roasteries. From these inspections, 278 operators were registered for licensing, comprising: 122 hullers, 54 buyers, 137traders/buying stores 6 roasters and 3 grading facilities

10.Outlook for November 2025

Uganda's Coffee exports are projected to reach 550,000 60-kilo bags in November 2025. The main harvest season in parts of Central and Eastern Regions underway

Annex 1: List of Coffee Exporters and their Market Shares: October 2025

EXPORTING COMPANY	POSITION HELD IN SEPTEMBER	QUANTITY (Bags)		PERCENTAGE MARKET SHARE		
		Robusta	Arabica	Total	Individual	Cumulative
Total		597,925	87,795	685,720	100	
1 Ugacof (U) Ltd	1	76,702	8,599	85,301	12.44	12.44
2 Kyagalanyi Coffee Factory Ltd	2	39,201	22,426	61,627	8.99	21.43
3 Touton Uganda Limited	4	45,655	1,400	47,055	6.86	28.29
4 Olam Uganda Ltd	3	39,020	2,070	41,090	5.99	34.28
5 Export Trading Company (U) Ltd	8	40,928		40,928	5.97	40.25
6 Ideal Quality Commodities Ltd	5	40,357	320	40,677	5.93	46.18
7 Jber Coffee Ltd	6	39,304		39,304	5.73	51.91
8 Kawacom (U) Ltd	11	30,451	4,880	35,331	5.15	57.07
9 Jkcc General Supplies Ltd	9	23,971	1,920	25,891	3.78	60.84
10 Louis Dreyfus Company (U) Ltd	7	25,011		25,011	3.65	64.49
11 Sena Indo Uganda Limited	13	18,023	5,050	23,073	3.36	67.85
12 Ibero (U) Ltd	10	20,479	2,440	22,919	3.34	71.20
13 Sukuma Commodities Limited	16	16,702	1,980	18,682	2.72	73.92
14 Drk General Merchants Ltd	14	14,742	1,890	16,632	2.43	76.35
15 Black House Trading Co. Limited	15	15,768		15,768	2.30	78.65
16 Gadesam Enterprise Limited		13,360		13,360	1.95	80.59
17 Ankole Coffee Producers Coop Union Ltd	22	12,413		12,413	1.81	82.40
18 Besmark Coffee Company Limited	12	5,356	5,225	10,581	1.54	83.95
19 Mj Nutrition	57	7,418	1,280	8,698	1.27	85.22
20 Commodity Solutions (U) Ltd	24	8,363		8,363	1.22	86.44
21 Agri Evolve	28	322	6,652	6,974	1.02	87.45
22 Abbarci Industries Limited	18	6,265		6,265	0.91	88.37
23 Rubanga Cooperative Society Ltd	29	5,712		5,712	0.83	89.20
24 Noble Commodities (U) Ltd	19	5,704		5,704	0.83	90.03
25 Darley Investments Ltd	21	3,278	2,090	5,368	0.78	90.81
26 Equatorial Beans Factory Ltd	27	2,832	2,468	5,300	0.77	91.59
27 Deluxe Commodities-smc Limited	26	2,324	2,964	5,288	0.77	92.36

Annex 2: List of Coffee Exporters and their Market Shares: October 2025

	Exporting Company	POSITION HELD IN SEPTEMBER	QUANTITY (Bags)		Percentage Market Share		
			Robusta	Arabica	Total	Individual	Cumulative
28	Kaweri Coffee Plantation	34	4,341		4,341	0.63	92.99
29	Rezlex Investment Ltd	23	2,920	974	3,894	0.57	93.56
30	Coffee World Ltd	25	2,049	1,720	3,769	0.55	94.11
31	Aroma Commodities Limited	37	3,390		3,390	0.49	94.60
32	Gisha Coffee Ltd	31	320	3,032	3,352	0.49	95.09
33	Rhino Seeds Africa Limited	33	3,020		3,020	0.44	95.53
34	Pra Exports Uganda Limited		2,750		2,750	0.40	95.93
35	Drogo Commodities Limited	59	2,400		2,400	0.35	96.28
36	Bakwanye Trading Co. Ltd	41		2,160	2,160	0.31	96.60
37	Discovery Trading Limited	17	2,049		2,049	0.30	96.90
38	Emirundi Trade Co. Ltd		1,750		1,750	0.26	97.15
39	Noble Choice Limited		1,727		1,727	0.25	97.40
40	Cents Coffee Limited		1,650		1,650	0.24	97.64
41	Farm Truck Logistics & Supplies Ltd	52	702	364	1,066	0.16	97.80
42	Kisitu Coffee & Produce Ltd		1,002		1,002	0.15	97.95
43	Tata Uganda Limited	50	900		900	0.13	98.08
44	Grainpulse Ltd	30		757	757	0.11	98.19
45	Banyankole Coffee Services		720		720	0.10	98.29
46	Bugisu Coop Union Ltd	46		720	720	0.10	98.40
47	Kwezi Coffee Limited	63		700	700	0.10	98.50
48	Totongi Coffee Co. Ltd	44		700	700	0.10	98.60
49	Brewfinity Uganda Limited	56	668		668	0.10	98.70
50	Busingye And Company Ltd	54	668		668	0.10	98.80
51	Asala Coffee Trading (U) Sms Limited		660		660	0.10	98.89
52	Friends Of Mothers Initiative Ltd			660	660	0.10	98.99
53	Rayem Group		650		650	0.09	99.08
54	Damex Imports & Exports Ltd		640		640	0.09	99.18

Annex 2: List of Coffee Exporters and their Market Shares: October 2025

Exporting Company	POSITION HELD IN SEPTEMBER	QUANTITY (Bags)		Percentage Market Share		
		Robusta	Arabica	Total	Individual	Cumulative
55 Agrocaf International Company Ltd	55	605		605	0.09	99.27
56 Xag Coffee Exporters	45	600		600	0.09	99.35
57 Bowi Logistics Ltd	51	350	167	517	0.08	99.43
58 Elsayed Commodities Ltd	66	355		355	0.05	99.48
59 Qualicoff (U) Limited	43	350		350	0.05	99.53
60 Alvi Coffee Ltd	65		336	336	0.05	99.58
61 Makubuya & Makubuya Company			334	334	0.05	99.63
62 Shiba World Investments Ltd		333		333	0.05	99.68
63 Eastward Industrial Development Co. Ltd			330	330	0.05	99.73
64 Clarke Farm Ltd		320		320	0.05	99.77
65 Mt Elgon Agroforestry Communities	72		320	320	0.05	99.82
66 Nyamirama Mutegaya Co-operative Society Ltd	49	320		320	0.05	99.87
67 Stancoff Company Limited			320	320	0.05	99.91
68 Velvet Café Limited			320	320	0.05	99.96
69 Chanzo Global Commodities Limited	78	55	227	282	0.04	100.00

Annex 3: Main Destinations of Uganda Coffee by Type in October 2025							
DESTINATION		POSITION HELD IN SEPTEMBER	QUANTITY(60kgbags)		%AGE MARKET SHARE		
			Robusta	Arabica	Total	Individual	Cummilative
Total					100		
			597,925	87,795	685,720		
1	Italy	1	166,612	13,190	179,802	26.22	26.22
2	Germany	2	70,460	2,727	73,187	10.67	36.89
3	Algeria	5	51,004	333	51,337	7.49	44.38
4	India	6	42,198	3,220	45,418	6.62	51.00
5	Switzerland	13	31,718	1,924	33,642	4.91	55.91
6	U.S.A	8	2,988	28,136	31,124	4.54	60.45
7	Sudan	4	28,688		28,688	4.18	64.63
8	Morocco	3	24,776		24,776	3.61	68.25
9	Spain	9	21,605	2,296	23,901	3.49	71.73
10	Vietnam	12	20,100		20,100	2.93	74.66
11	Belgium	7	15,076	4,418	19,494	2.84	77.51
12	Netherlands	10	15,289	2,520	17,809	2.60	80.10
13	Russia	11	15,615	1,034	16,649	2.43	82.53
14	Poland	26	7,120	7,644	14,764	2.15	84.68
15	U.A.E	17	13,737	640	14,377	2.10	86.78
16	Portugal	16	9,950	2,651	12,601	1.84	88.62
17	China	14	9,407	984	10,391	1.52	90.13
18	Greece	28	7,479	334	7,813	1.14	91.27
19	Slovenia	21	7,014		7,014	1.02	92.30
20	Latvia	18	3,865	2,468	6,333	0.92	93.22
21	Sweden	35	2,520	3,560	6,080	0.89	94.11
22	Israel	25	4,950		4,950	0.72	94.83
23	Turkey	19	3,254	1,507	4,761	0.69	95.52
24	Australia	27	3,164	490	3,654	0.53	96.05
25	United Kingdom	30	3,214	417	3,631	0.53	96.58
26	Tunisia	29	2,574		2,574	0.38	96.96
27	South Korea	20		2,560	2,560	0.37	97.33

Annex 3: Main Destinations of Uganda Coffee by Type in October 2025							
Destination		POSITION HELD IN SEPTEMBER	QUANTITY (60kg Bags)		%Age Market Share		
			Robusta	Arabica	Total	Individual	Cumulative
28	South Africa	32	1,319	640	1,959	0.29	97.62
29	Saudi Arabia		1,274	640	1,914	0.28	97.90
30	Equador		1,800		1,800	0.26	98.16
31	Kenya	36	333	1,360	1,693	0.25	98.41
32	Iran	42	1,652		1,652	0.24	98.65
33	Canada	31		1,306	1,306	0.19	98.84
34	Romania	40	1,285		1,285	0.19	99.03
35	Japan	38	1,270		1,270	0.19	99.21
36	Lebanon	24	1,053		1,053	0.15	99.36
37	Jordan	15	1,002		1,002	0.15	99.51
38	Ukraine	41	960		960	0.14	99.65
39	Estonia	37	666		666	0.10	99.75
40	Egypt	23	607	33	640	0.09	99.84
41	Ireland			343	343	0.05	99.89
42	Denmark	34	8	320	328	0.05	99.94
43	Singapore		319		319	0.05	99.99
44	Czech Rep			100	100	0.01	100.00

Annex 4: List of Foreign Coffee Buyers during the Month of October 2025

BUYERS		POSITION HELD SEPTEMBER		QUANTITY (60kg bags)			%AGE MARKET SHARE	
			Robusta	Arabical	Total		Individual	Cumulative
			597,925	87,795	685,720	100		
1	Sucafina SA	1	89,552	7,959	97,511	14.22		14.22
2	Touton SA	3	46,355	1,400	47,755	6.96		21.18
3	ECOM Agroindustrialist	5	35,530	7,410	42,940	6.26		27.45
4	Olam International	2	40,390	2,070	42,460	6.19		33.64
5	Volcafe	7	15,576	15,081	30,657	4.47		38.11
6	Bernhard Rothfos	6	24,990	2,120	27,110	3.95		42.06
7	Louis Dreyfus	4	26,097		26,097	3.81		45.87
8	Koninklijke Douwe Egberts	9	24,705		24,705	3.60		49.47
9	Ngon Coffee	13	18,300		18,300	2.67		52.14
10	Strauss	10	7,822	8,004	15,826	2.31		54.45
11	Hamburg Coffee Co.	12	14,546		14,546	2.12		56.57
12	Epe Cetrade Spa		13,360		13,360	1.95		58.52
13	Dek		10,054		10,054	1.47		59.98
14	To Order		6,377	2,340	8,717	1.27		61.26
15	Nestle Espana		8,253		8,253	1.20		62.46
16	Aldwami Co.	15	7,350		7,350	1.07		63.53
17	Sri Narasus Coffee Co.	23	7,290		7,290	1.06		64.59
18	CCL Products Ltd		6,280	900	7,180	1.05		65.64
19	Altasheel	26	7,000		7,000	1.02		66.66
20	Vayhan Coffee Ltd		6,200		6,200	0.90		67.57
21	G.Bijdendijk B.V	24	3,672	2,108	5,780	0.84		68.41
22	Sarl Algo Food		5,328		5,328	0.78		69.19
23	Pacorini Silocaf	18	3,418	1,650	5,068	0.74		69.92
24	Miori Cf Llc	11	5,001		5,001	0.73		70.65
25	Grb	8	5,000		5,000	0.73		71.38
26	Bercher Coffee	25	3,954	960	4,914	0.72		72.10
27	Lorca Holding		3,006	1,665	4,671	0.68		72.78
28	Alea Food		4,658		4,658	0.68		73.46
29	Eurocaf Srl	21	4,008	330	4,338	0.63		74.09
30	Others		143,853	33,798	177,651	25.91		100.00