



www.ugandacoffee.go.ug | July - September, 2023

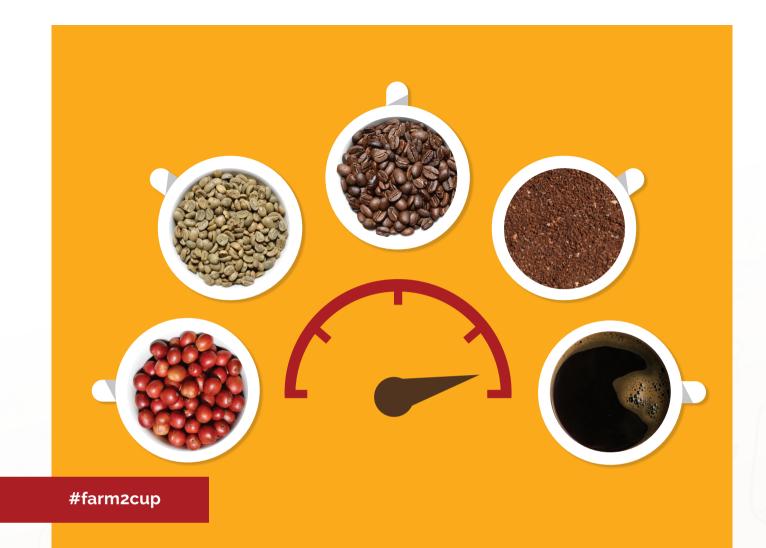
## Museveni calls on Africa's coffee producers to aim for Value Addition at G-25 Coffee Summit

#### WELCOME TO UGANDA

#### **ALSO INSIDE**



Uganda coffee brands win big at 9th International Contest of "Coffees roasted at origin Competition in France From humble beginnings to Best of the Pearl Champions: The story of Ankole Coffee Producers Cooperative Union



# Seeing you through the value addition journey

Count on us for every step you take towards a profitable and sustainable coffee Industry



Tel: (+256) 312 260470 | Email: info@ugandacoffee.go.ug Website: www.ugandacoffee.go.ug



 $\otimes$  f  $\triangleright$ 



## FOREWORD

n August, Uganda hosted the 2nd G25 Africa Coffee Summit under the theme Transforming the African Coffee Sector Through Value Addition. Hosting Africa's 25 Coffee Producing Countries and other dignitaries from the continent was a watershed moment for Uganda and Africa's coffee sector.

I wish to thank H.E Yoweri Kaguta Museveni, The President of the Federal Democratic Republic of Ethiopia, H.E. Sahle-Work Zewde, Kenya's Prime Cabinet Secretary, H.E. Musalia Mudavadi, Hon. Jessica Alupo, Vice President of Uganda, Dr. Philip Isdor Mpango Vice President of Tanzania, Ethiopia's Minister of Agriculture and Chairman of the Inter-Africa Coffee Organization (IACO), Hon. Dr. Girma Amente, H.E Jan Sadek, Ambassador of the European Union to Uganda and all the delegates that joined us for this important Summit.

The Kampala Declaration signed by Hon. Dr. Girma Amente, Ethiopia's Minister of Agriculture, and Hon. Frank Tumwebaze, will be our guide in the coming years.We are hopeful that we will adopt and implement the resolutions.

Out of the 460 billion-dollar global coffee industry, coffee-growing nations collectively receive only 25 billion dollars, and Africa gets only 2.5 billion dollars.

This kind of resource hemorrhage must stop if we are to realise our full potential as a continent. Therefore, the G25 Africa Coffee Summit was a wake-up call to increase collaboration, trade, value addition, and coffee consumption to spur industrialization on the continent.

I also want to congratulate the Ugandan coffee brands that won big at the 9th Coffees Roasted at Origin International Competition held in Paris, France. Two Ugandan coffee brands won Gold medals: Gorilla Highlands from Kisoro and Sasa Coffee from Mountain Elgon. Zicofe, Kikobero Coffee, and Nucafe received Silver, while Big Gorilla, Dicana Coffee, and Sipi Hills won Bronze medals. This goes to show the unmatched quality of Uganda Coffee. Overall, Uganda took the third position behind Peru and Columbia.

This win is a clear demonstration of the unmatched quality of Uganda coffee which we need to harness to bring more money into pockets of farmers.

Dr. Emmanuel Iyamulemye Niyibigira Managing Director - Uganda Coffee Development Authority (UCDA)

## CONTENTS

- Museveni Urges African Coffee Producers to Embrace Value Addition for Global Market Success
- UCDA Showcases Opportunities in Value Addition at National Agriculture Show 2023
- 8 Uganda Coffee Brands Win Big at 9th Coffees Roasted at Origin International Competition in France
- ACPCU, Zigoti Win Best of the Pearl Robusta Coffee Competition 2023
- 11 From humble beginnings to Best of the Pearl Champions: The story of Ankole Coffee Producers Cooperative Union

Coffee, Cocoa farmers to benefit from EU Matching Grant Scheme under CoCoDev Project



#### **Editorial Team**

Editor-in-Chief: Dr. Emmanuel Iyamulemye Niyibigira Editor: Laura Walusimbi Sub-Editor: Alfred Rwamirego Design/layout: Slick Republic Limited Follow us on social media (X) (f)

July - September, 2023

UCDA NEWSLETTER: QTR 4, FY 2022/2023 | 1

## **News Briefs**



## UCDA conducts Basic Quality Control Course for University Students

UCDA admitted another cohort of University students who will undergo a month-long Elementary Basic Quality Control training. The students selected from Makerere, Kyambogo and Kabale University will undergo a one-month training at the UCDA coffee Lab in Lugogo. The instructors will train the students on value addition, brewing techniques and opportunities in the sub sector.





### UCDA bids farewell to EU's Nadia Cannata

The UCDA team bid farewell to Nadia Cannata, who was Head of Sustainable Development at the European Union Delegation in Uganda. She has been a champion of Ugandan coffee and cocoa and worked tirelessly to see them get global recognition. Under The EAC MARKUP project and COCODEV, Uganda strengthened value addition and expanded its market in the EU and regionally.

## August Coffee Exports hit a record high

A total of 743.517 60-kilo bags of coffee valued at US\$ 121.64 million were exported in August 2023 at an average price of US\$ 2.73/kilo, US cents 2 higher compared to July 2023 (US \$ 2.71/kilo), and US cents 36 higher than US\$ 2.41/kilo in August 2022. This is the highest recorded number of bags exported in a single month.



#### **G-25 COFFEE SUMMIT**

#### Together withYOU



H.E President Yoweri Kaguta Museveni addressing delegates at the G25 Africa Coffee Summit held at Speke Resort Munyonyo.

## Museveni Urges African Coffee Producers to Embrace Value Addition for Global Market Success

In a powerful address at the 2nd G-25 Africa Coffee Summit (ACS), President Yoweri Kaguta Museveni urged African coffee-producing nations to prioritize value addition. The event, a collaboration between the Ugandan government, the Ministry of Agriculture, Animal Industry and Fisheries, Uganda Coffee Development Authority, and the Inter-African Coffee Organization (IACO), brought together stakeholders from 25 African nations at Speke Resort Munyonyo in Kampala from 8th to 10th August 2023, at Speke Resort Munyonyo, Kampala, Uganda.



resident Museveni emphasized the historical issue of exporting raw materials, resulting in wealth and job

opportunities leaving the continent. He passionately advocated for integrating value-addition strategies into the production process, ensuring increased profits and employment opportunities for African youth.



President Yowei Museveni He passionately advocated for integrating valueaddition strategies into the production process, ensuring increased profits and employment opportunities for African youth.

"In the last 60 years, I have been involved in the struggle against this modern slavery for Africa—the curse of producing raw materials for cleverer people in the world to add value to those raw materials and get much more value from them. A kilogram of coffee beans of good quality may go for US\$2.5 per kg. The same quantity of coffee roasted, ground, and packaged may go for US\$40. This is where there is a massive hemorrhage of money from the global South to the global North. It is not only the loss of money per kg. It is also the loss of jobs. If you take the whole spectrum of raw materials from agriculture, minerals, forest products, etc. the loss to Africa is massive," President Museveni said.

The President was officiating at the Coffee Summit, held at Speke Resort Munyonyo under the theme "Transforming the African Coffee Sector through Value Addition."

President Museveni urged African nations to encourage coffee consumption as a beverage, emphasizing its potential to boost both public health and revenue. He highlighted the significant financial losses and job cuts faced by Africa's coffee producers due to the exportation of unprocessed raw materials. The president pointed out that, out of the global stake of 460 billion dollars, coffee-growing nations collectively receive a mere 25 billion dollars. The President declared that value addition is pivotal—whether in coffee, minerals, or forest products. Africa must retain its wealth and enhance job creation.

The President of the Federal Democratic Republic of Ethiopia, H.E. Sahle-Work Zewde, expressed optimism about the summit,



President Yoweri Museveni with delegates from Africa's 25 Coffee-producing countries poses for a group photo at the sidelines of the G25 Africa Coffee Summit.

emphasizing the chance to boost Africa's coffee sector momentum. She highlighted the importance of collective action for Africa to secure its position in the global market.

President Zewde expressed concern that coffee, despite being widely traded and consumed globally, lacks attention compared to lesser-traded commodities. She attributed this to weak producer bargaining power and lack of representation. Zewde emphasized the need for the Inter-African Coffee Organization to prioritize addressing this issue. She highlighted the disparity between producers' efforts and traders' influence on international coffee prices, calling for collective efforts to end this market unfairness.

"With just simple value addition, it's possible to increase the benefit of smallholder farmers and enable them to get a fair share of their efforts. It is important to promote African coffee in the global market. Ethiopia is not just the origin of Arabica coffee as Uganda is for Robusta; it's the largest, best-quality, organic Arabica coffee producer and exporter in Africa and the world," President Zewde said.

Speaking at the same event, Vice President Jessica Alupo of Uganda



Coffee ties: H.E Jan Sadek, Ambassador of the European Union to Uganda gifted H.E Yoweri Kaguta Museveni a pack of roasted coffee as a symbol of the partnership between Uganda and the EU to support our value addition ambitions.

highlighted the significance of coffee in Uganda, describing it as a crucial cash crop. She pointed out that approximately 1.8 million smallholder farmers, including female-headed families, cultivate coffee on around 583,000 hectares of land in Uganda. Alupo emphasized that over 9 million people in Uganda depend on coffeerelated activities for their livelihoods, underscoring its strategic importance in the National Resistance Movement (NRM) Manifesto for 2021–2026.

"In the Financial Year 2022-2023, Uganda earned USD845 million from the export of 5.8 million 60 kilogram bags of coffee, up from 3.5 million 60 kilogram bags of coffee seven years ago due to the government's deliberate efforts in coffee replanting. We thank the farmers of Uganda for embracing government programmes, especially those in agriculture," she said.

Vice President Alupo emphasized the potential benefits of coffee under the African Continental Free Trade Area (AfCFTA). She highlighted coffee as a strategic enterprise in Uganda's Parish Development Model and the NRM manifesto's 4-acre model, which both aim to lift people out of poverty.





Hon. Jessica Alupo, Vice President of Uganda addressing delegate.

Vice President Dr. Philip Isdor Mpango of Tanzania noted that nearly half of African nations cultivate coffee. For countries like Tanzania, coffee serves as a significant source of foreign exchange and plays a crucial role in their GDP. Therefore, the Coffee Summit serves as the ideal platform to promote the coffee agenda on the continental stage.

"Given this importance, it's timely that we have the G-25 Africa Coffee Summit, and I want to underscore that we should use this platform to unanimously push for a declaration of coffee as a strategic commodity in harmony with the AU Agenda 2063; promote value addition; agree on how to expand the original coffee trade; and discuss remedial measures to

## 11

H.E. Alupo noted that more than 9 million people in Uganda are estimated to derive their livelihoods from coffee-related activities along the value chain, hence its strategic positioning in the NRM Manifesto 2021–2026.

underline risks to this important cash crop," he said.

Ethiopia's Minister of Agriculture and Chairman of the Inter-Africa Coffee Organization (IACO), Hon. Dr. Girma Amente, called for unity and commitment among the African coffee-producing countries in their pursuit of the development of the coffee sector on the continent.

"For centuries, coffee has been a source of inspiration, a catalyst for conversation, and a symbol of hospitality. Moreover, it has been a valuable economic commodity that supports the lives of millions of people on our continent. The G-25 Africa Coffee Summit was created on November 18, 2021, under the auspices of the Inter-Africa Coffee Organization to reevaluate the overall performance of the coffee sector on the continent, with the first summit held in Nairobi, Kenya, last year," Amente said.

Hon. Dr. Amente expressed concern about the vast inequality in the coffee value chain, attributing it to Africa's limited share (0.6%) in the global value chain. He cited reasons such as lack of investment in processing, technology, and low domestic consumption, leading to increased reliance on imported processed coffee, raising costs within Africa.

On his part, Kenya's Prime Cabinet Secretary, H.E. Musalia Mudavadi, commended the Coffee Summit as a testament to the shared commitment for transformative reforms in Africa's coffee sector. He also applauded the Inter-Africa Coffee Organization (IACO) for its initiatives aimed at enhancing the African coffee industry through value addition.



H.E President Yoweri Kaguta Museveni, The President of the Federal Democratic Republic of Ethiopia, H.E. Sahle-Work Zewde, Kenya's Prime Cabinet Secretary, H.E. Musalia Mudavadi, Hon. Jessica Alupo, Vice President of Uganda, Dr. Philip Isdor Mpango Vice President of Tanzania, Ethiopia's Minister of Agriculture and Chairman of the Inter-Africa Coffee Organization (IACO), Hon. Dr. Girma Amente.

#### **G-25 COFFEE SUMMIT**

"It is on this firm commitment that Kenya hosted the first G-25 Africa Coffee Summit in Nairobi last year, which was attended by 41 African countries. Coffee is a major source of employment, poverty alleviation, food security, and foreign exchange and generally contributes to the lives of many Kenyans, and it is estimated to, directly and indirectly, affect over 5 million Kenyans along the coffee value chain," the Prime Cabinet Secretary said.

#### The Kampala Declaration

During the summit, representatives from African nations, including Uganda's Minister of Agriculture, Animal Industry, and Fisheries, Hon. Frank Tumwebaze, Chairman of IACO and Ethiopian Minister of Agriculture, Dr. Girma Amente, came together to sign the Kampala Declaration. This declaration signifies a collective commitment to investing in research for coffee value addition, encouraging innovation and diversification of products.

It also emphasizes the importance of knowledge sharing regarding best practices, advanced technologies, and resilient coffee varieties.

Additionally, the declaration highlights the need to boost domestic



President Yoweri Kaguta Museveni and The President of the Federal Democratic Republic of Ethiopia, H.E. Sahle-Work Zewde at the G25 Summit.

coffee consumption, create job opportunities for youth and women through vocational training, and enhance access to finance for coffee value addition projects through the AU/AfCFTA framework and institutions, which include the African Development Bank, the African Export-Import Bank (Afrexim Bank), and the African Coffee Facility Fund.

Additional Reporting from Chimp Reports



**Together** 

Ethiopia's Minister of Agriculture Hon. Dr. Girma Amente and Uganda's Minister of Agriculture Hon. Frank Tumwebaze after signing the Kampala Declaration.



Delegates listen to presentations on how to transform Africa's Coffee Sector through value addition.



## 

## UCDA Showcases Opportunities in Value Addition at National Agriculture Show 2023

The National Agricultural Show, one of the largest Agricultural Expos in the country is held annually in Jinja. This year, it attracted more than 200 agricultural exhibitors from different parts of the country including UCDA which has constructed a new regional office at the Showgrounds.

uring the 29<sup>th</sup> edition of the Source of the Nile National Agriculture Show, UCDA showcased various aspects of the coffee value chain emphasizing the need for coffee value addition from the farm to the cup to maximize earnings for farmers and value chain actors.

UCDA's stall was full of activity as people from all walks of life came to experience Uganda coffee. There are those who sought knowledge on best farming practices, coffee prices while others wanted to learn about roasting and brewing coffee. The UCDA coffee van was strategically located and served coffee. This is an initiative by UCDA to promote domestic coffee consumption.

UCDA also mobilized and provided free space to local coffee businesses to exhibit their coffee products. The



UCDA staff showcasing locally made cocoa products such as chocolates, butter, and wine at the Agriculture Show in Jinja.

companies included Darling Coffee and Nostalgic coffee, a youth-run coffee company. UCDA also exhibited the cocoa value chain and provided chocolate samples to exhibition goers.

The Agricultural show is organized

by the Uganda National Farmers' Federation (UNFFE) in collaboration with the Ministry of Agriculture, Animal Industry, and Fisheries. The agricultural show attracted more than 100,000 guests making it the mostattended Agricultural show in Uganda.



UCDA staff put on an excellent show and the Authority's Exhibition Booth was one of the most visited, with thousands of coffee enthusiasts learning about the opportunities in the coffee and cocoa value chains.

#### **COFFEE PROMOTION**



## Uganda Coffee Brands Win Big at 9th Coffees Roasted at Origin International Competition in France

Uganda's outstanding coffee is getting global recognition and the latest platform on which our coffee's shone above other producers is the Coffees roasted at origin competition.

gandan Coffee brands were recognized among the world's best coffees at the 9th Coffees Roasted at Origin 2023 international competition held in Paris, France.

The winners of the competition were announced on July 18, 2023 in Paris.

The competition is organized by the Agency for Valorization of Agricultural Products (AVPA) to enable producers to improve consumer perception of exceptional coffees cultivated and roasted properly by the producers.

AVPA offers an opportunity to producers (individual or organized in associations or cooperatives) who take responsibility for their roasting and roasters located in the countries of production and guarantee the traceability of their coffees, to participate in the contest.

The Uganda Coffee Development Authority (UCDA) submitted an impressive selection of 15 samples of roasted coffees from Ugandan farmers and roasters to this prestigious contest.

Nearly 200 exceptional coffees/ samples spread over 25 countries from four continents took part in the competition.



Gorilla Highlands Coffee from Kisoro won Gold.

#### Winners

Two Ugandan coffee brands won Gold medals: Gorilla Highlands from Kisoro and Sasa Coffee from Mount Elgon area. Zicofe, Kikobero Coffee and Nucafe received Silver, while Big Gorilla, Dicana Coffee and Sipi Hills won Bronze medals.

Mugamba Organic, Nucafe, Elgon Pride, Gorilla Conservation Coffee and Masha Coffee were also recognized with Certificates of Excellence. Uganda emerged the best in Africa as 13 of the 15 samples submitted were awarded and recognized. It was followed by Ivory Coast, Ethiopia and Kenya with five, three and two samples recognized and awarded respectively.

Peru, Columbia and Uganda took the first three positions.

Uganda's remarkable coffees embody the diverse flavors and rich heritage of the country's thriving coffee industry.

#### Together withYOU

Uganda's exceptional performance was attributed to the dedication and hard work that farmers and processors put into producing exceptional coffee.

#### **Quality improving**

The competition organizers say they received fantastic coffee from all over the world and that it was a hard task for jury members to do the tasting and pick the eventual winners.

The AVPA jury consists of six to twelve members. The jury members are French speaking; they are professionals in the coffee industry (producers, roasters, and distributors), chefs, gourmets and discerning consumers.

"The quality of the green coffee that



has been used in the selection is really good," a taster said, adding: "The profile, packaging and the quality has really improved. We are hopeful that the coffees that were recognized with medals get to have the recognition on the market and improve what they are already doing."

The organizers say that for those who were not awarded, it is a chance for them to improve the quality of their coffee and the roast profile.

A coffee taster, Marilyn Kennedy, appealed to participants to "keep up the good work."

"We need to elevate the quality of coffee all over the world and you are there to do that and we are here to



Ugandan Coffee brands were recognized among the world's best coffees at the 9th International Contest of "Coffees roasted at origin" 2023 competition held in Paris, France.



Sasa coffee another Ugandan coffee that won Gold.

taste that coffee," she said.

#### **Premium Prices in the offing**

Richard Rugaya, the Founder of Gorilla Highlands Coffee, says the Paris event is going to help them achieve premium prices by selling coffee roasted at the origin and that it will help the company and the farmers improve their livelihood and incomes.

Martin Nangoli, the founder and Managing Director of Kikobero Coffee Company Ltd, says the win of a silver medal for Kikobero Coffee was a surprise and is a huge win for Ugandan Specialty coffee.

"Kikobero Coffee was selected and submitted for this competition. The win means a lot for our Ugandan coffee on any shelves anywhere in the world. It means our coffee is of high quality," Nangoli said.

He adds that roasting coffee at the origin is key as it shows that "we are in charge of our roasting profiles."

"If Uganda competed among 200 coffees from 25 countries and came out with such results, it means a lot in the world of coffee. It's worth celebrating," he said.

"We look after our farmers, our coffee, our processors and our producers. We are concerned about every detail from the garden to the cup. This is what sets us apart. This win is setting a challenge for us to look at how to compete against giants like Ethiopia."

He applauded UCDA for objectively considering and submitting a number of coffee samples from Uganda including Kikobero coffee to showcase their products at such a global event.

#### **VALUE ADDITION**



Best of the Pearl Judges L-R: Jacob Batereiregha, Clare Rwakatogoro, Brenda Kemigisha (Head Judge), Veronica Najjemba, and Fidel Bakomeza.

## ACPCU, Zigoti Win Best of the Pearl Robusta Coffee Competition 2023

The Uganda Coffee Development Authority (UCDA) and Uganda Coffee Federation released the final scores of the Best of the Pearl Robusta Competition 2023 with Ankole Coffee Producers Cooperative (ACPCU) and Zigoti Coffee as winners.



nkole Coffee Producers Cooperative topped the Natural Coffee category with a cupping score

of 86.25 and the washed coffee category with a cupping score of 83.5. Zigoti Coffee won the Honey Coffee category with a cupping score of 85.5. These are the best Robusta coffees for 2023 and will be showcased to coffee buyers globally.

The competition, organised by UCDA and UCF in partnership with the United States Agency for International Development (USAID) under the Feed the Future Uganda Inclusive Agricultural Markets Activity, run from 29th August – 1st September 2023 at the UCDA Coffee Quality Laboratory. This annual competition helps to identify highquality producers.

A panel of qualified local judges cupped, graded, and analysed 36 samples of Robusta coffees. The judges, Clare Rwakatogoro, Veronica Najjemba, Fidel Bakomeza, and Jacob Baterereigha were led by Head Judge Brenda K Mangeni.

They used the Coffee Quality Institute (CQI) Fine Robusta score sheet and protocols to identify and select the best Robusta coffees from across Uganda.

Together

Zigoti's honey coffee profile included raisin, cocoa, black currants, wine, vanilla, and coffee blossom. ACPCU's natural coffee profile comprised coffee blossom, mixed berries, wine, raisin, and tangerine. ACPCU's honey coffee profile had coffee blossom, butter, chocolate, honey, mango nectar and hints of berries.

Uganda is the birthplace of Robusta coffee. With increased coffee quality comes higher earnings for farmers and the country.

#### Together withYOU

## From humble beginnings to Best of the Pearl Champions: The story of Ankole Coffee Producers Cooperative Union

Interview with John Nuwagaba, General Manager ACPU

## You started from scratch to become a big player in the industry. How did this happen?

Ankole Coffee Producers Cooperative Union (ACPUCU) is a farmers' organisation that was registered in 2006 but only started operating in January 2008. The inception of this organisation was quite a humble one, having been started by 3,500 grass-roots farmers who originally belonged to Banyankole Kweterana Coop Union but moved to form a new union after the cooperative movement hit a snag. By that time, they only had a capital of about UGX 1.5m with no assets at all.

The only weighing scale we had then was donated to us by the Ministry of Trade through the Cooperative department. Worse off, then, we never had a moisture meter, yet it is one of the most important equipment in coffee trading.

## How did it feel at the start of this journey?

When Eliab Ngambe the then Chairman of the Union appointed my colleague Stanley Maniragaba and I to be the Operations Manager and General Manager respectively, we felt like it would not be possible because of the money they were offering to pay us at that time. It was too little.

However, we later reconsidered and offered to work with Ankole Coffee Producers' Cooperative Union as volunteers and build the organisation.



John Nuwagaba, General Manager ACPU at the Africa Fine Coffees Conference in Kigali, Rwanda in 2023.



Ankole Coffee Producers Cooperative Union decided to pursue certified coffee in order to compete better among stronger and more established coffee organisations.

By the time we joined, ACPCU had only three workers, later acquiring a driver who worked as a coffee mobiliser.

#### What inspired you to keep on the job?

The Board of Directors headed by Ngambe with his then Vice Chairperson, Lay Canon Sam Mugabi, were so committed to organising coffee farmers into a formidable organisation. These farmers had the zeal and will to do coffee export and value addition. The farmers were dealing with very highquality coffee and knew what to do when it came to picking mature coffee. This shone a light ahead of where our organisation intended to go.

### Why was certification important to you?

Going forward, the organisation decided to pursue certified coffee in order to compete better among stronger and more established coffee organisations.

We, therefore, started working towards getting a Fair Trade certification, which came through in May 2009. At the same time, we started laying a strategy on how we would go into organic production. And eventually, we managed to work with Rabo Bank, in 2009, on the conversion into organic production which took three years.

The importance of having a Fairtrade certification is that you are able to attract credible funders, and this comes with contracts that can help push the organisation. The certification also comes with a special premium in form of money, and when this money came to us, we were able to do some community work including giving a facelift to a nearby school in the community. We also grow coffee on the school farm, in a bid to inculcate the culture of coffee farming in the pupils.

#### **INTERVIEW**





John Nuwagaba, General Manager ACPU at the Africa Fine Coffees Conference in Kigali, Rwanda in 2023.

### What was the secret behind your rapid growth?

Growing ACPCU further, we partnered with other organisations like Agribusiness Initiative (aBi). aBi helped us with a grant to acquire various machinery that would get our factory running. On our part, we acquired a long-term loan from Rabo bank to put the structures for the factory, and fortunately, we were able to fully pay the loan within the agreed period.

Since then, we have grown our business from the export of threequarters of a container in 2008 to now 200 containers annually. However, we are working even harder to ensure that we grow our capacity. We recently expanded our factory, completed the new warehouses and we have a storage capacity of about 6000 metric tons.

#### What is the state of ACPCU today?

Currently, we are in the process of branding ourselves as the centre of excellence as far as Robusta coffee is concerned. Already, the quality of our coffee is rated at 84.5%, above the 80% threshold for fine Robusta coffee. We have surely grown.

### How many members do you have in the cooperative?

In terms of member farmers, the number has grown from 3,500 to over 14,000 today. The number of member associations has also grown from 10 to 21 member associations today. Going forward, we want to start our own SACCO so that our farmers are able to save and get access to affordable credit to develop themselves.

The organisation's assets have now grown from UGX 1.5m and a weighing scale to over UGX 20b.

In terms of human resource, ACPCU has grown its staff members from three workers in 2008 to over 80 workers today. On top of these workers, the organisation also provides job opportunities to 150 casual labourers, and these are women from neighbouring communities. Instead of using powerful mechanized colour sorters, we decided to give these women a source of livelihood. This has saved many families that were on the edge of breaking up.

#### Who buys your coffee?

Our main buyers are mostly in Europe, specifically in Germany, Spain, and Switzerland among other European countries. Recently, we have penetrated the Asian market through Japan and sometimes we get buyers from Sudan.

### How has UCDA supported your growth?

Uganda Coffee Development Authority (UCDA) has always been with us from the beginning. I recall, during those days when we were just starting, the then Managing Director UCDA was always encouraging us and supporting us to grow. Quite importantly, UCDA helped us to get our coffee inspected even before it was stored in the warehouses.

We worked out a plan where they could inspect our coffee in Kampala, and this would help us cut costs since we are upcountry. UCDA also sends us trainers and engineers to equip us with various skills as the coffee changes regularly. They have trained all our team members.

Recently, UCDA supported our farmers to access organic manure so that they could enhance their productivity. In terms of market development, UCDA has always exposed our farmers to market visits, something that enhanced the knowledge of our farmers and staff members. The authority has continued to connect us to various clients, especially in the international market, and this has continued to help us grow.

Adapted from Coffee Then & Now, a UCDA 30th anniversary publication



A framer applying fertiliser in her coffee garden to increase the productivity of the stumped coffee trees.

### Coffee, Cocoa farmers to benefit from EU Matching Grant Scheme under CoCoDev Project

The Government of Uganda through Uganda Coffee Development Authority (UCDA) is implementing the Coffee and Cocoa Development (CoCoDEV) Project under the Inclusive Green Economy Uptake (GreenUp) Financing Agreement of the 11th European Development Fund (EDF).

CDA will utilize funds under the CoCoDEV project to implement a matching grants scheme to support farmers to establish production units of coffee and cocoa.

The objective of the Matching Grant Scheme (MGS) is to stimulate and promote sustainable commercial production and productivity in the coffee and cocoa value chain.

Cooperatives, associations, communal groups, and community business organisations engaged in coffee or cocoa business stand to benefit from the UGX 32.8 billion (EUR 8 million) project.

Recently, UCDA called for expression of interest from eligible farmers'

organisations and individual companies to submit applications by September 30, 2023 to benefit from the grant.

The CoCoDev project aims to increase rural jobs and income by supporting production and export of coffee and cocoa, thereby contributing to jobintensive, inclusive, environmentally sustainable and climate-resilient value chains.

#### COCODEV PROJECT





A cocoa garden in Mukono district.

The project further aims at reducing post-harvest losses, improving quality of coffee and cocoa produced, as well as creating and enhancing marketing opportunities of the two crops.

The funds to be received by the eligible cooperatives and others will be used for procuring seeds, seedlings, and clonal cuttings. They will also be used for carrying out good agricultural practices including climate change adaptation measures. Under the project, farmers will also be able to buy fertilisers, pesticides, fungicides, and herbicides.

Beneficiaries with 10-19 acres will receive 30 percent of fixed eligible costs while those with 20 acres and



Recently, UCDA called for expression of interest from eligible farmers' organisations and individual companies to submit applications by September 30, 2023 to benefit from the grant.

above will receive 40 percent. The beneficiaries must present land titles, valid national identity cards, and valid registration certificates among others.

However, the mechanism for funding both coffee and cocoa production

units will be based on reimbursement modality where deliverables are to be agreed upon.

The activity budget will be reflected in the Grant Support Agreements IGSAI including reimbursable grant figures and required deliverables or milestones to trigger disbursement. The planned and agreed activities will be financed upfront by the grantee up to 100 percent and a claim request submitted based on agreed and verified deliverables.

No activities prior to the signing of the GSA will be eligible for funding and as such any expenses to that effect will be disallowed.

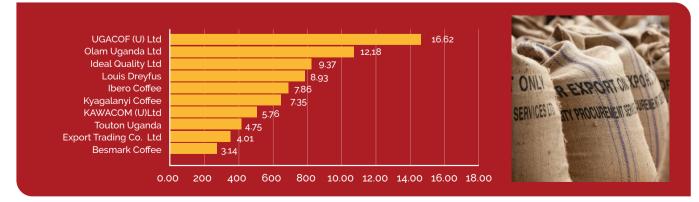
## **COFFEE TRENDS** September 2023



#### Trend of Total Quantity and Value of Coffee Exported: October 2022 - September 2023

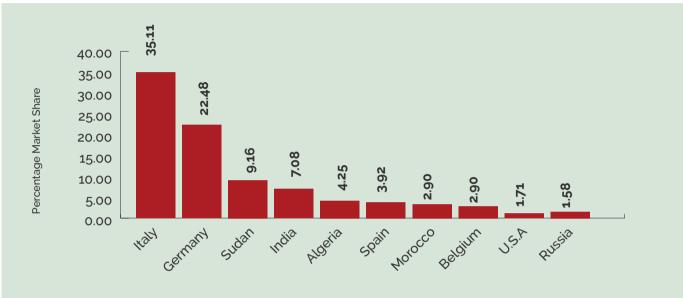


#### Top 10 Exporting Companies by percentage market share - September 2023

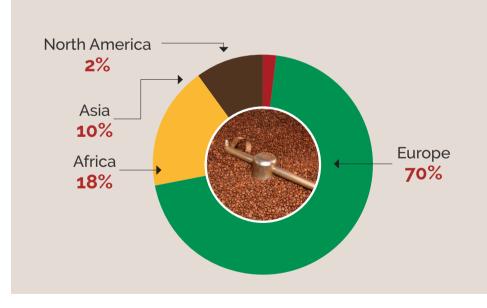


## **COFFEE TRENDS** September 2023

#### Top Ten Coffee Export Destination by percentage market share



#### Percentage of Coffee export share by continent for September 2023





#### Quantity of Coffee exported by type for September 2023 (60Kg-bags)





Arabica: 33,712 60Kg-bags

Total: Quantity: 577,073 60Kg-bags | Value: US\$ 94.39 million





## ACHIEVE YOUR GOALS WITH THE UCDA STAFF SACCO

Join the UCDA Staff SACCO today, your trusted partner in personal development.

Start your saving journey with us to acquire your dream asset or start your side business.

For more information, call; Mathew Kwikiriza (**0787285282**), Alfred Dan Okwir (**0772994808**), Dixon Nuwagaba (**078208200**), Alfred Rwamirego (**0785333421**)

HH

UCDA: Tel: +256-312-260470 | Email: sacco@ugandacoffee.go.ug | Website: www.ugandacoffee.go.ug



## **13th** National Barista Championships

PRELIMINARY ROUND

15th - 17th November 2023

FINALS

27th - 29th November 2023

Time: 8 am to 6 pm Location: MoTIV Warehouse, Old Portbell Road, Kampala Deadline for submission: 8th November, 2023

Register to participate at: www.ugandacoffee.go.ug/ form/13th-uganda-national-barista

Tel: (+256) 312 260470 | Email: info@ugandacoffee.go.ug Website: www.ugandacoffee.go.ug

