

### Key Highlights



A total of 563,832 60-kilo bags of coffee valued at US\$ 90.56 million were exported in June 2023 at an average price of US\$ 2.68/kilo US cent 1 lower compared to May 2023 (US \$ 2.69/kilo), and US cents 5 higher than US\$ 2.63/kilo in June 2022. This was an increase of 6.31% and 8.08% in quantity and value respectively compared to the same month last year.



Farm-gate prices for Robusta Kiboko averaged UGX **4,250** per kilo; FAQ UGX **8,250** per kilo, Arabica parchment UGX **10,500** per kilo and Drugar UGX **9,750** per kilo.



Coffee exports for 12 months (Financial year 2022/23) totaled 5.76 million bags worth US\$ 845.94 million compared to 6.27 million bags worth US\$ 862.28 million the previous year (Financial year 2021/22). This represents a decrease of 8% and 2% in quantity and value respectively.



71% of the total volume was exported by 10 exporters, out of 55 companies which performed during the month compared to 76% in May 2023.

Rwenzori PB fetched the highest price at US \$ 7.65 per kilo.

### 1. Coffee exports

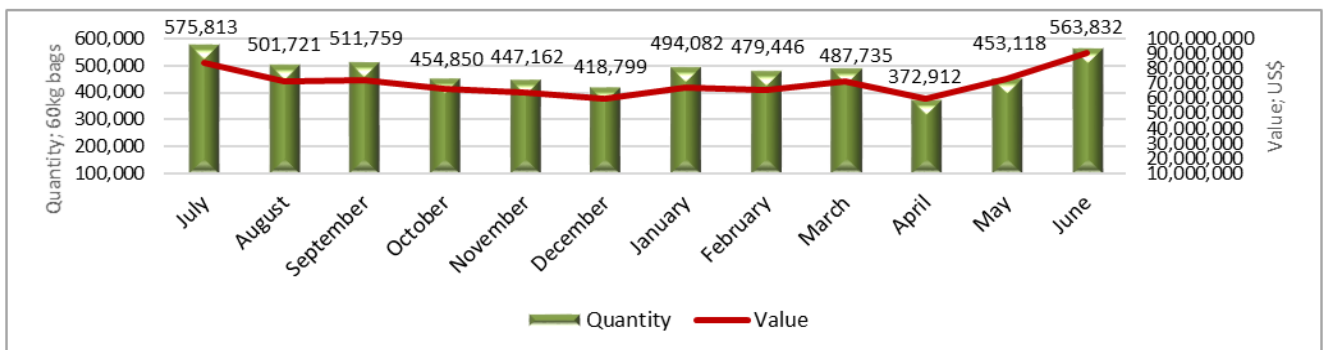
Coffee exports in June 2023 amounted to 563,832 60-kilo bags, worth US\$ 90.56 million as shown in **Fig 1**. This comprised 489,597 bags of Robusta valued at US \$ 73.88 million and 74,235 bags of Arabica valued at US\$ 16.68 million (see *Table 1 and Annex 1*). This was increase of 6.31% and 8.08% in quantity and value respectively compared to the same month last year.

By comparing quantity of coffee exported by type in the same month of last Coffee Year (June 2022), Robusta increased by 10.22% and 21.16% in quantity and value respectively, while Arabica exports decreased by 13.85% and 26.89% in quantity and value respectively.

The monthly coffee exports performance was higher than the previous year which was seen in Robusta exports and was partly on account of a good crop harvest in South-Western region and the prevailing good prices on the global scene which prompted exporters to release their stocks. The decrease in Arabica value was pegged on a likely high output from Brazil in Coffee Year 2023/24 where harvesting is moving at a faster rate due to favourable harvest conditions.

Coffee exports for 12 months (Financial year 2022/23) totaled 5.76 million bags worth US\$ 845.94 million compared to 6.27 million bags worth US\$ 862.28 million the previous year (Financial year 2021/22). This represents a decrease of 8% and 2% in quantity and value respectively. The decrease was pegged on a drought and increasing incidence of pests and diseases in Robusta growing areas and considerable reduction in exports to Sudan in second half of the financial year due to a civil war.

**Fig 1: Trend of Total Quantity and Value of Coffee June 2023**



**Table1: Comparison of Coffee Exports of June 2021/22 and 2022/23 Coffee Years**

Period/Coffee Type	2021/22		2022/23		%age Change	
	Qty(60-kg bags)	Value (US \$)	Qty(60-kg bags)	Value (US \$)	Qty	Value
<b>June Total</b>	<b>530,365</b>	<b>83,794,704</b>	<b>563,832</b>	<b>90,562,354</b>	<b>↑ 6.31</b>	<b>↑ 8.08</b>
Robusta	444,197	60,976,382	489,597	73,879,133	↑ 10.22	↑ 21.16
Arabica	86,168	22,818,322	74,235	16,683,221	↓ -13.85	↓ -26.89

## 2. Exports by Type and Grade

**Table 2** shows coffee exports by type, grade and average realized price for each grade during the month of June 2023. The average export price was US\$ 2.68 per kilo, US cent 1 lower than in May 2023 (US \$ 2.69/kilo). It was 5 US cents higher than in June 2022 (US \$ 2.63/kilo). Robusta exports accounted for 87% of total exports higher than 64% in May 2023. The average Robusta price was US\$ 2.51 per kilo, 19 cents higher than US\$ 2.32 per kilo the previous month. The highest price was for Washed Robusta sold at US \$ 2.88 per kilo, a premium of 19 cents above Screen 18. This was followed by Screen 18 sold at US\$ 2.66 per kilo. Worth noting are lower fair trade prices offered compared to the Conventional grades

The share of Sustainable/washed coffee to total Robusta exports was 1.15% higher than 0.78% in May 2023. Arabica fetched an average price of US\$ 3.75 per kilo, US cents 7 higher than US\$ 3.68 per kilo realized in May 2023. The highest price was for Rwenzori PB sold at US\$ 7.65 per kilo. It was followed by Rwenzori AA and AB sold at US\$ 7.54 per kilo. Drugar was sold at US\$ 3.62 per kilo, a discount of US cents 48 from Bugisu AA. Drugar exports were 60% of total Arabica exports compared to 42% the previous month.. The share of sustainable Arabica exports to total Arabica exports was 7% the same as in May 2023.

**Table 2: Coffee Exports by Type, Grade & Unit Price in June 2023**

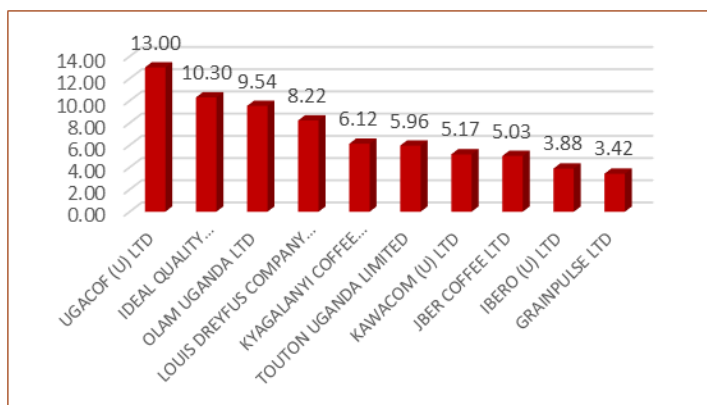
Coffee type	Quantity 60-Kilo Bags	%-age Quantity	Value in US \$	%-age Value	Unit Price US\$/Kilo
<b>Total</b>	<b>563,832</b>		<b>90,562,354</b>		<b>2.68</b>
Washed Robusta	2,040	0.42	352,423	0.48	2.88
Screen 18 Fair Trade	800	0.16	106,879	0.14	2.23
Screen 15 Fair Trade	2,780	0.57	371,405	0.50	2.23
Screen 14 Fair Trade	170	0.03	22,712	0.03	2.23
Screen 18	50,489	10.31	8,159,040	11.04	2.69
Screen 17	47,939	9.79	7,343,661	9.94	2.55
Screen 15	246,053	50.26	38,177,935	51.68	2.59
Screen 14	9,628	1.97	1,422,948	1.93	2.46
Screen 12	70,762	14.45	10,715,586	14.50	2.52
BHP 1199	28,615	5.84	3,251,296	4.40	1.89
Other Robustas	30,321	6.19	3,955,248	5.35	2.17
<b>Total Robustas</b>	<b>489,597</b>	<b>100.00</b>	<b>73,879,133</b>	<b>100.00</b>	<b>2.51</b>
Organic Okoro	640	0.86	172,784	1.04	4.50
Sustainable Arabica	1,920	2.59	511,805	3.07	4.44
Mt Elgon A+	1,889	2.54	567,720	3.40	5.01
Mt Elgon AA	202	0.27	74,799	0.45	6.17
Mt Elgon A	63	0.08	20,492	0.12	5.42
Mt Elgon B	50	0.07	16,053	0.10	5.35
Mt Elgon CPB	3	0.00	1,103	0.01	6.13
Mt Elgon PB	6	0.01	1,429	0.01	3.97
Rwenzori AA	44	0.06	19,905	0.12	7.54
Rwenzori AB	30	0.04	13,572	0.08	7.54
Rwenzori CPB	4	0.01	1,471	0.01	6.13
Rwenzori PB	5	0.01	2,295	0.01	7.65
Bugisu A+	1,148	1.55	348,035	2.09	5.05
Bugisu AA	1,899	2.56	466,928	2.80	4.10
Bugisu AB	2,909	3.92	684,910	4.11	3.92
Bugisu CPB	1,425	1.92	335,862	2.01	3.93
Mixed Arabica	190	0.26	45,238	0.27	3.97
Wugar	9,937	13.39	2,590,831	15.53	4.35
Drugar	44,621	60.11	9,691,881	58.09	3.62
Triage	7,250	9.77	1,116,109	6.69	2.57
<b>Total Arabica</b>	<b>74,235</b>	<b>100.00</b>	<b>16,683,221</b>	<b>100.00</b>	<b>3.75</b>

## 3. Individual Exporter Performance

**Figure 2** shows the top 10 export companies' performance in the month of June 2023. Ugacof (U) Ltd had the highest market share of 13.00% compared to 18.12% in May 2023. It was followed by Ideal Quality Commodities Ltd 10.30% (8.83%); Olam Uganda Ltd 9.54% (10.19%) Louis Dreyfus Company (U) Ltd 8.22% (5.54%); Kyagalanyi Coffee Ltd 6.12% (8.64%), Touton Uganda Limited 5.96% (3.70%); Kawacom (U)Ltd 5.17% (6.78%); JBER Coffee Ltd 5.03% (1.93%); Ibero (U)Ltd 3.88% (7.92%); and Grainpulse Ltd 3.42% (1.00%) \*The figures in brackets represent percentage market share held in May 2023.

The top 10 exporters held a market share of 71% lower than 76% the previous month reflecting increasing competition. Changes in exporter positions compared to last month show competition at this level. Out of the 55 exporters that performed, 24 exported Robusta Coffee only while 10 exported Arabica coffee only. **Annex 2** shows a detailed list of exporters' performance in June 2023. *Exporter Performance in FY 2022/23 are illustrated in Annex 3.*

**Figure 2: Top 10 Exporting Companies by percentage market share**



#### 4. Coffee Exports By Destination

The destinations of Uganda’s coffee exports during the month of June 2023 are shown in **Fig 3** (details in **Annex 4**). Italy maintained the highest market share with 37.68% compared to 37.34% last month. It was followed by Sudan 15.77% (7.03%), Germany 12.13% (17.42%), India 7.85% (10.94%) and Belgium 3.85% (3.21%). *\*The figures in brackets represent percentage market share held in May 2023.*

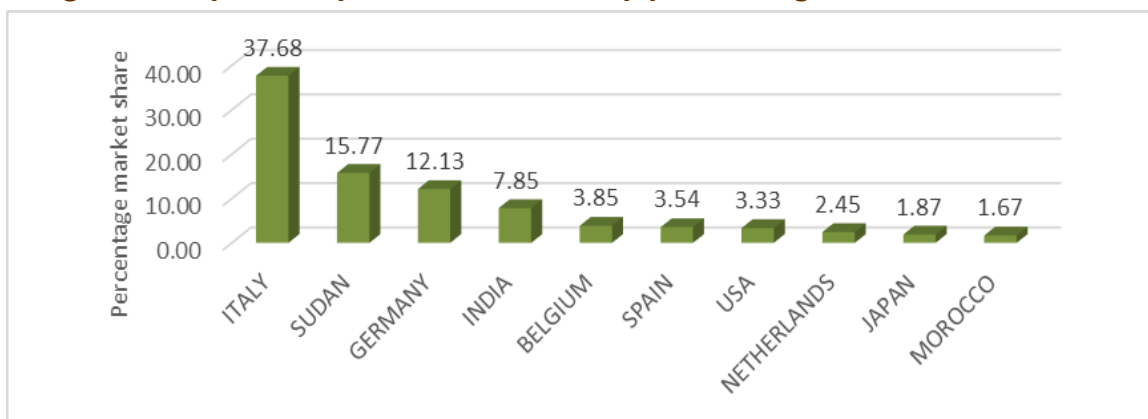
The first 10 major destinations of Uganda coffee took a market share of 90.13% compared to 91.97 % last month. Coffee exports to Africa amounted to 103,285 bags, a market share of 18% compared to 43,777 bags (10%) the previous month. African countries that imported Uganda coffee included Sudan, Morocco, South Africa, Egypt, Madagascar and Kenya. Europe remained the main destination for Uganda’s coffees with a 64% imports share, lower than 71% in May 2023.

#### 5. Foreign buyers of Uganda Coffee

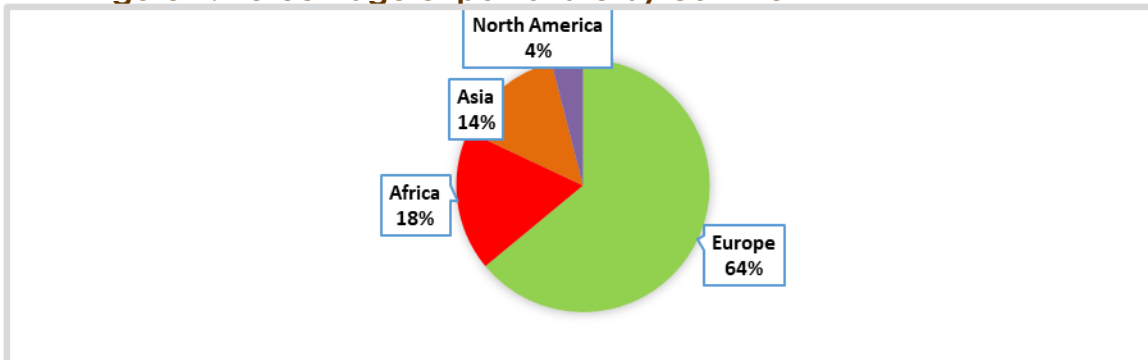
**Annex 4** shows a list of Ugandan coffee foreign buyers in June 2023. The top 10 buyers held a market share of 64% of total exports, lower than 68% the previous month. Sucafina led with a market share of 13.95% compared to 17.79% in May 2023. It was followed by Olam International 10.28% (10.34%); Louis Dreyfus 8.16% (5.61%); Hamburg Coffee 6.42% (4.29%); Touton Geneve 5.96% (3.70%) Ecom Agro Industrialst 5.40% (7.08%); Altasheel Import & Export Services 4.40%; (1.89%) Bernhard Rothfos 3.88%, (8.37%) Volcafe 3.12% (3.69%) Eurocaf Sas 2.52% (0.63%) *Note: The figures in brackets represent percentage performance in the previous month – May 2023.*

There were changes in the relative positions of the first 10 major buyers reflecting continued demand for Uganda coffee abroad.

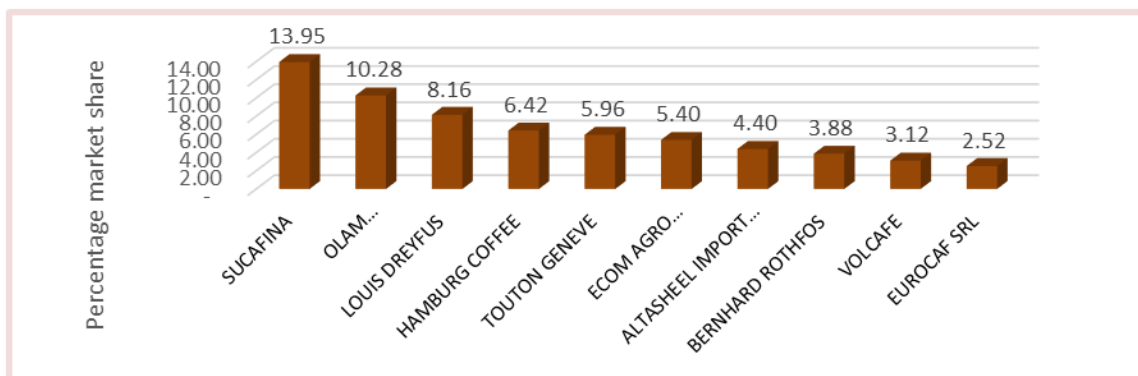
**Figure 3: Top ten export destinations by percentage market share**



**Figure 4: Percentage export share by continent**



**Figure 5: Top ten buyers by percentage market share**



## 6. Global Situation

World coffee production for 2023/24 is forecast to increase by 4.3 million bags from the previous year to 174.3 million due primarily to higher output from Brazil and Vietnam. Global consumption is forecast at 170.2 million, with the largest gains in the European Union, the United States of America and Brazil. World coffee bean exports are forecast to increase by 5.8 million bags to reach 122.2 million bags higher than 116.4 million fueled by strong shipments from Brazil. Ending stocks are expected to be 31.8 million. (United States Department of Agriculture, Coffee: World Markets and Trade report-June 2023).

## 7. Local Situation

During the month of June 2023, farm gate prices ranged from Sh.4,000-4,500/= per kilo of Kiboko (Robusta dry cherries); Shs. 8,000-8,500/= for FAQ (Fair Average Quality); Sh. 10,000- 11,000/= for Arabica parchment; and Sh. 9,500-10,000/= per kilo for Drugar from Kasese. Robusta Kiboko averaged UGX 4,250 per kilo; FAQ UGX 8,250 per kilo, Arabica parchment UGX 10,500 per kilo and Drugar UGX 9,750/= per kilo.

## 8. Coffee Development and Promotional Activities

In the month of June 2023, moderate levels of rain were received in most parts of the country. The rains were characterized by high temperatures. The major pests and diseases incidences recorded included the Black coffee twig borer (BCTB) which is still a major pest in Robusta coffee growing areas. The Red blister disease (RBD) emerged this Financial Year as a major disease in Robusta growing areas. Due to the outbreak of the RBD in hot spot districts of Mukono, Iganga and Mitooma, emergency supply and delivery of agro-inputs were made. At least 165 litres of fertilizer Enhancers, 1,000 kilograms of copper based fungicides and 167 litres of Tebuconazole were provided for demonstration purposes.

Conducted 417 coffee farmer trainings reaching 9,520 farmers (7,533 Male, 1,987 Female and 1,339 Youth): 45 in Rwenzori to 835 farmers; 145 in South-western to 1849 farmers; 50 in Western to 1761 farmers; 22 in Elgon to 732 farmers (499 Male, 233 Female, 133 Youth); 43 in Eastern to 1217 farmers; 41 in Central to 1531 farmers; 18 in Greater Masaka to 678 farmers and 53 in Northern to 917 farmers. The trainings focused on Good Agricultural Practices (GAPs), renovation and rehabilitation and good post-harvest handling practices.

41 radio talk shows were conducted; 26 in Western region, 1 in Elgon region, 9 in Northern, 4 in Central and 1 in Eastern, mainly focussing on GAPs, post-harvest handling, coffee rehabilitation, coffee value addition, coffee quality management, pests and disease management, sensitization on coffee regulations, the National Coffee Act, 2021, and soil conservation measures. Registrations of coffee value chain actors were recorded as follows: 139 factories, 176 Coffee buying stores; 177 buyers, 2 wet mills, 9 coffee roasters and 13 Exporters. Meanwhile, inspection of primary coffee processing facilities, coffee buying stores, grading factories and roasters were also recorded as follows: 508 factories; 577 stores; 14 roasters and 13 grading facilities. Also, 31 sensitization workshops were conducted for traders and processors. (12 in Greater Masaka, 3 in Eastern, 5 in Western, 6 in Northern, 1 in Rwenzori, 1 in Elgon and 3 in South-western). The sensitizations focused on post-harvest handling and quality preservation.

## 9. Outlook for July 2023

Coffee exports are projected to be 550,000 bags. The main harvesting season in Greater Masaka and South-Western regions which will be at the tail end.

## Annex 1: Comparative Coffee Export Performance – 60-kilo bags; US\$

Coffee Year	2021/22		2022/23		%age Change	
	Quantity	Value \$	Quantity	Value \$	Quantity	Value \$
<b>Grand Total</b>	<b>4,271,424</b>	<b>650,590,244</b>	<b>4,171,936</b>	<b>618,796,688</b>	<b>-2.33</b>	<b>-4.89</b>
<b>Total Robusta</b>	<b>3,416,387</b>	<b>436,763,605</b>	<b>3,301,846</b>	<b>430,290,863</b>	<b>-3.35</b>	<b>-1.48</b>
<b>Total Arabica</b>	<b>855,037</b>	<b>213,826,638</b>	<b>870,090</b>	<b>188,505,825</b>	<b>1.76</b>	<b>-11.84</b>
<b>June</b>	<b>530,365</b>	<b>83,794,704</b>	<b>563,832</b>	<b>90,562,354</b>	<b>6.31</b>	<b>8.08</b>
Robusta	444,197	60,976,382	489,597	73,879,133	10.22	21.16
Arabica	86,168	22,818,322	74,235	16,683,221	-13.85	-26.89
<b>May</b>	<b>454,876</b>	<b>72,872,845</b>	<b>453,118</b>	<b>73,232,223</b>	<b>-0.39</b>	<b>0.49</b>
Robusta	350,022	47,188,480	328,420	45,671,260	-6.17	-3.22
Arabica	104,854	25,684,365	124,698	27,560,963	18.93	7.31
<b>April</b>	<b>407,724</b>	<b>70,888,211</b>	<b>372,912</b>	<b>59,844,501</b>	<b>-8.54</b>	<b>-15.58</b>
Robusta	277,206	37,228,537	238,286	31,395,998	-14.04	-15.67
Arabica	130,518	33,659,674	134,626	28,448,503	3.15	-15.48
<b>March</b>	<b>478,007</b>	<b>81,037,320</b>	<b>487,735</b>	<b>71,398,148</b>	<b>2.04</b>	<b>-11.89</b>
Robusta	360,529	48,961,442	365,797	46,029,175	1.46	-5.99
Arabica	117,478	32,075,878	121,938	25,368,973	3.80	-20.91
<b>February</b>	<b>450,412</b>	<b>72,384,040</b>	<b>479,446</b>	<b>66,020,885</b>	<b>6.45</b>	<b>-8.79</b>
Robusta	353,039	46,013,270	374,359	44,779,600	6.04	-2.68
Arabica	97,373	26,370,770	105,087	21,241,285	7.92	-19.45
<b>January</b>	<b>401,892</b>	<b>61,939,266</b>	<b>494,082</b>	<b>67,253,285</b>	<b>22.94</b>	<b>8.58</b>
Robusta	314,945	40,025,635	412,518	49,571,169	30.98	23.85
Arabica	86,947	21,913,631	81,564	17,682,116	-6.19	-19.31
<b>December</b>	<b>537,274</b>	<b>75,356,632</b>	<b>418,799</b>	<b>59,534,171</b>	<b>-22.05</b>	<b>-21.00</b>
Robusta	452,878	55,293,020	331,446	40,547,821	-26.81	-26.67
Arabica	84,396	20,063,612	87,353	18,986,350	3.50	-5.37
<b>November</b>	<b>525,915</b>	<b>71,219,460</b>	<b>447,162</b>	<b>64,213,443</b>	<b>-14.97</b>	<b>-9.84</b>
Robusta	437,413	51,545,298	364,875	45,453,243	-16.58	-11.82
Arabica	88,502	19,674,162	82,287	18,760,200	-7.02	-4.65
<b>October</b>	<b>484,959</b>	<b>61,097,766</b>	<b>454,850</b>	<b>66,737,678</b>	<b>-6.21</b>	<b>9.23</b>
Robusta	426,158	49,531,541	396,548	52,963,464	-6.95	6.93
Arabica	58,801	11,566,224	58,302	13,774,214	-0.85	19.09

## Annex 2: List of Coffee Exporters and their Market Shares: June 2023

EXPORTING COMPANY	POSITION HELD IN MAY	QUANTITY (Bags)			PERCENTAGE MARKET SHARE	
		Robusta	Arabica	Total	Individual	Cumulative
<b>Total</b>		<b>489,597</b>	<b>74,235</b>	<b>463,832</b>	<b>100</b>	
1 Ugacof (U) Ltd	1	63,821	9,471	73,292	13.00	13.00
2 Ideal Quality Commodities Ltd	3	56,860	1,235	58,095	10.30	23.30
3 Olam Uganda Ltd	2	48,431	5,350	53,781	9.54	32.84
4 Louis Dreyfus Company (U) Ltd	7	42,840	3,520	46,360	8.22	41.06
5 Kyagalanyi Coffee Ltd	4	16,699	17,831	34,530	6.12	47.19
6 Touton Uganda Limited	8	30,690	2,910	33,600	5.96	53.15
7 Kawacom (U) Ltd	6	16,560	12,585	29,145	5.17	58.32
8 Jber Coffee Ltd	13	28,350		28,350	5.03	63.34
9 Ibero (U) Ltd	5	20,862	1,040	21,902	3.88	67.23
10 Grainpulse Ltd	18	19,284		19,284	3.42	70.65
11 Export Trading Company (U) Ltd	10	18,721		18,721	3.32	73.97
12 JKCC General Supplies Ltd	9	15,457	2,068	17,525	3.11	77.08
13 Commodity Solutions (U) Ltd	15	14,183	700	14,883	2.64	79.72
14 Besmark Coffee Company Limited	12	11,399	3,200	14,599	2.59	82.31
15 Tata Uganda Limited	11	9,300		9,300	1.65	83.96
16 Abbarci Industries Limited	21	9,028		9,028	1.60	85.56
17 Sena Indo Uganda Limited	24	7,440	640	8,080	1.43	86.99
18 Xag Coffee Exporters	29	5,370	1,050	6,420	1.14	88.13
19 Gisha Coffee Ltd	17	5,650	350	6,000	1.06	89.19
20 Coffee World Ltd	14	5,752		5,752	1.02	90.21
21 Mbale Importers & Exporters Ltd	32	5,686		5,686	1.01	91.22
22 Sukuma Commodities Limited	19	5,008		5,008	0.89	92.11
23 Agri Evolve	27		4,280	4,280	0.76	92.87
24 Ankole Coffee Producers Coop Union Ltd	28	4,084		4,084	0.72	93.59
25 The Edge Trading (U) Ltd	16	4,010		4,010	0.71	94.30
26 Nakana Coffee Factory Ltd	23	3,470		3,470	0.62	94.92
27 Darley Investments Ltd	20	1,992	849	2,841	0.50	95.42

## Annex 2: List of Coffee Exporters and their Market Shares: June 2023

Exporting Company	POSITION HELD IN MAY	QUANTITY (Bags)		Percentage Market Share		
		Robusta	Arabica	Total	Individual	Cumulative
28 Orah Impex (U) Limited	38	2,800		2,800	0.50	95.92
29 Nucafe	33	818	1,468	2,286	0.41	96.33
30 Superbia International Coffee Trade Ltd		2,052		2,052	0.36	96.69
31 Discovery Trading Limited	22	1,000	960	1,960	0.35	97.04
32 Kaweri Coffee Plantation	36	1,720		1,720	0.31	97.34
33 Bakhsons Trading Co. (U) Ltd	35	1,718		1,718	0.30	97.65
34 Ishaka Quality Commodities Ltd	39	1,710		1,710	0.30	97.95
35 Bakwanye Trading Co. Ltd	40		1,680	1,680	0.30	98.25
36 Rezlex Investment Ltd	25	1,002	640	1,642	0.29	98.54
37 Central Coffee Farmers Association		1,400		1,400	0.25	98.79
38 Rubanga Cooperative Society Ltd		1,336		1,336	0.24	99.02
39 Kampala Domestic Store Ltd		700		700	0.12	99.15
40 Uganda Tea Corporation Ltd		700		700	0.12	99.27
41 Bowi Logistics Ltd		333	17	350	0.06	99.33
42 Friends Of Mothers Initiative Ltd	43		350	350	0.06	99.40
Seth & Cushman Market Traders						
43 Limited		340		340	0.06	99.46
Rwandaro Coffee Farmers Cooperative						
44 Ltd			339	339	0.06	99.52
45 Kwezi Coffee Limited	45	330		330	0.06	99.58
46 Bufumbo Organic Farmers Association	55		320	320	0.06	99.63
47 Bukonzo Joint Co-operative Union Ltd			320	320	0.06	99.69
Bukonzo Organic Farmers Cooperative						
48 Union			320	320	0.06	99.75
49 Chanzo Coffee Ltd		50	270	320	0.06	99.80
50 Clarke Farm Ltd		320		320	0.06	99.86
51 Zigoti Coffee Works Ltd	31	320		320	0.06	99.92
52 Bariguna Coffee Ltd			257	257	0.05	99.96
53 Lusha Exports Ltd			145	145	0.03	99.99
54 Bros Coffee (U) Ltd	41		68	68	0.01	100.00
55 Carico Café Connoisseur Limited		1	2	3	0.00	100.00



**Annex 2: List of Coffee Exporters and their Market Shares: FY 2022/23**

Exporting Company	POSITION HELD IN FY 2021/22	QUANTITY (Bags)		Percentage Market Share		
		Robusta	Arabica	Total	Individual	Cumulative
1 Total		4,758,052	1,003,177	5,761,229		100
1 Ugacof (U) Ltd	1	738,036	136,364	874,400	15.18	15.18
2 Ideal Quality Commodities Ltd	3	503,542	23,738	527,280	9.15	24.33
3 Olam Uganda Ltd	2	392,006	111,843	503,849	8.75	33.08
4 Kyagalanyi Coffee Ltd	6	319,979	147,404	467,383	8.11	41.19
5 Touton Uganda Limited	5	341,720	92,690	434,410	7.54	48.73
6 Kawacom (U) Ltd	4	299,539	121,983	421,522	7.32	56.04
7 Louis Dreyfus Company (U) Ltd	7	384,077	11,613	395,690	6.87	62.91
8 Ibero (U) Ltd	8	248,882	36,967	285,849	4.96	67.87
9 Export Trading Company (U) Ltd	9	218,339	16,542	234,881	4.08	71.95
10 Besmark Coffee Company Limited	10	77,899	61,442	139,341	2.42	74.37
11 Grainpulse Ltd	11	105,504	8,230	113,734	1.97	76.34
12 Jber Coffee Ltd	32	112,951	250	113,201	1.96	78.31
13 JKCC General Supplies Ltd	14	97,253	12,998	110,251	1.91	80.22
14 Sena Indo Uganda Limited	13	80,291	22,178	102,469	1.78	82.00
15 Commodity Solutions (U) Ltd	15	84,970	4,848	89,818	1.56	83.56
16 Coffee World Ltd	19	79,313	10,477	89,790	1.56	85.12
17 Darley Investments Ltd	22	58,260	19,384	77,644	1.35	86.47
18 Tata Uganda Limited	23	69,160		69,160	1.20	87.67
19 Ankole Coffee Producers Coop Union Ltd	24	67,903	1,133	69,036	1.20	88.86
20 The Edge Trading (U) Ltd	20	30,466	22,287	52,753	0.92	89.78
21 Abbarci Industries Limited	33	50,763	1,285	52,048	0.90	90.68
22 Xag Coffee Exporters	30	43,913	3,675	47,588	0.83	91.51
23 Bakhsons Trading Co. (U) Ltd	16	39,240	6,522	45,762	0.79	92.30
24 Discovery Trading Limited	21	32,476	8,593	41,069	0.71	93.02
25 Gisha Coffee Ltd	37	19,222	14,052	33,274	0.58	93.59
26 Agri Evolve	55	19	26,235	26,254	0.46	94.05
27 Omadil Coffee Traders Ltd	51	25,818	102	25,920	0.45	94.50
28 Mbale Importers & Exporters Ltd	28	16,702	8,888	25,590	0.44	94.94
29 Nakana Coffee Factory Ltd	25	22,074		22,074	0.38	95.33



**Annex 2: List of Coffee Exporters and their Market Shares: FY 2022/23**

Exporting Company	POSITION HELD IN FY 2021/22	QUANTITY (Bags)			Percentage Market Share	
		Robusta	Arabica	Total	Individual	Cumulative
30 Orah Impex (U) Limited		22,020		22,020	0.38	95.71
31 Zigoti Coffee Works Ltd	18	19,088	169	19,257	0.33	96.04
32 Kaweri Coffee Plantation	26	19,190		19,190	0.33	96.38
33 Great Lakes Coffee Company Ltd	17	10,773	6,452	17,225	0.30	96.68
34 Bakwanye Trading Co. Ltd	29		15,760	15,760	0.27	96.95
35 Kampala Domestic Store Ltd	12	15,302		15,302	0.27	97.22
36 Sukuma Commodities Limited		14,108		14,108	0.24	97.46
37 Rezlex Investment Ltd	31	7,394	6,536	13,930	0.24	97.70
38 Nucafe	36	5,907	6,555	12,462	0.22	97.92
39 Rubanga Cooperative Society Ltd		8,756		8,756	0.15	98.07
40 Superbia International Coffee Trade Ltd	47	3,982	3,650	7,632	0.13	98.20
41 Ishaka Quality Commodities Ltd	27	7,338		7,338	0.13	98.33
42 Kibinge Coffee Farmers' Coop Soc Ltd	34	7,120		7,120	0.12	98.45
43 Seth & Cushman Market Traders Limited	49	5,454	1,360	6,814	0.12	98.57
44 Karaz Coffee Factory	73	6,704		6,704	0.12	98.69
45 Prime African Coffee Initiative		2,689	3,133	5,822	0.10	98.79
46 Banyankole Coffee Services	59	5,040		5,040	0.09	98.88
47 Central Coffee Farmers Association	67	4,900		4,900	0.09	98.96
48 Hermes Coffee Factory Ltd	41	4,018	673	4,691	0.08	99.04
49 Robust Commodities Uganda Limited		4,500		4,500	0.08	99.12
50 Bukonzo Joint Co-operative Union Ltd	38		4,480	4,480	0.08	99.20
51 Uganda Tea Corporation Ltd	39	4,050		4,050	0.07	99.27
52 Grade A Investments Ltd	62	1,821	1,834	3,655	0.06	99.33
53 Kayunga Nile Coffee Farmer's Co-operative Society Ltd	72	3,118		3,118	0.05	99.39
54 Totongi Coffee Co. Ltd	60	2,800		2,800	0.05	99.44
55 Two Rivers Investments Group Ltd		2,800		2,800	0.05	99.48
56 Bukonzo Organic Farmers Cooperative Union	46		2,560	2,560	0.04	99.53
57 Mt Elgon Agroforestry Communities	42		2,343	2,343	0.04	99.57
58 Friends of Mothers Initiative Ltd	45		2,010	2,010	0.03	99.60
59 Mountain Harvest Smc Limited	53		1,600	1,600	0.03	99.63

**Annex 2: List of Coffee Exporters and their Market Shares: FY 2022/23**

Exporting Company	POSITION HELD IN FY 2021/22	QUANTITY (Bags)			Percentage Market Share	
		Robusta	Arabica	Total	Individual	Cumulative
60 Funzo Coffee (U) Ltd	44	792	786	1,578	0.03	99.66
61 Intouch Trading Ltd		1,533		1,533	0.03	99.69
62 Kasaali Farmers' Cooperative Society Ltd		1,336		1,336	0.02	99.71
63 Bufumbo Organic Farmers Association	56		1,318	1,318	0.02	99.73
64 Noble Commodities (U) Ltd		1,133		1,133	0.02	99.75
65 Anderson Investments Ltd			1,020	1,020	0.02	99.77
66 Bugisu Coop Union Ltd	35		1,007	1,007	0.02	99.79
67 The Coffee Gardens Limited	70		988	988	0.02	99.80
68 Clarke Farm Ltd		890	56	946	0.02	99.82
69 Zombo Coffee Partners Limited	58	26	737	763	0.01	99.83
70 Kwezi Coffee Limited		664		664	0.01	99.85
71 Fairlop Global Commodities Ltd		660		660	0.01	99.86
72 Zukuka Bora Coffee Company	64		655	655	0.01	99.87
73 Geruga Export Limited		381	268	649	0.01	99.88
74 Chanzo Coffee Ltd	79	71	550	621	0.01	99.89
75 Bariguna Coffee Ltd	77		577	577	0.01	99.90
76 Perception Solution Ltd		84	487	571	0.01	99.91
77 Bros Coffee (U) Ltd			514	514	0.01	99.92
78 Utamtsi Gmbh Uganda	74		486	486	0.01	99.93
79 Butta Farmers Co-operative Society Limited			484	484	0.01	99.94
80 Bowi Logistics Ltd	85	358	51	409	0.01	99.94
81 Alharty Organic Farms Limited		350		350	0.01	99.95
82 Rwandaro Coffee Farmers Cooperative Ltd	86		339	339	0.01	99.95
83 Brecoff International Company Ltd			334	334	0.01	99.96
84 GMK Coffee Limited			334	334	0.01	99.97
85 Alvi Coffee Ltd		248	72	320	0.01	99.97
86 Great Habib World Coffee Ltd			320	320	0.01	99.98
87 Mount Elgon Coffee & Honey Cooperative			320	320	0.01	99.98
88 United Organic Coffee Growers Limited	57		320	320	0.01	99.99
89 Arabku Export Trading Llc		317		317	0.01	99.99

## Annex 2: List of Coffee Exporters and their Market Shares: FY 2022/23

Exporting Company	POSITION HELD IN FY 2021/22	QUANTITY (Bags)		Percentage Market Share		
		Robusta	Arabica	Total	Individual	Cumulative
90 Lusha Exports Ltd			145	145	0.00	100.00
Mulembe Kaffee Smc Company						
91 Limited	15	90	105		0.00	100.00
New Bukumbi Coffee Processors						
92 Limited		47	47		0.00	100.00
93 Jenga Coffee		20	20		0.00	100.00
94 Carico Café Connoisseur Limited	1	14	15		0.00	100.00
95 B&s Group	4		4		0.00	100.00

Annex 4: Main Destinations of Uganda Coffee by Type in June 2023						
Destination	Position Held in May	Quantity (60kg bags)			%Age Market Share	
		Robusta	Arabica	Total	Individual	Cumulative
Total		489,597	74,235	463,832	100	
1 Italy	1	189,441	22,992	212,433	37.68	37.68
2 Sudan	4	88,902		88,902	15.77	53.44
3 Germany	2	56,601	11,794	68,395	12.13	65.57
4 India	3	42,764	1,485	44,249	7.85	73.42
5 Belgium	8	12,636	9,076	21,712	3.85	77.27
6 Spain	5	19,314	668	19,982	3.54	80.82
7 USA	6	5,894	12,860	18,754	3.33	84.14
8 Netherlands	7	8,850	4,964	13,814	2.45	86.59
9 Japan	10	9,920	640	10,560	1.87	88.47
10 Morocco	11	9,408		9,408	1.67	90.13
11 United Arab Emirates	13	7,898	320	8,218	1.46	91.59
12 China	12	5,013	1,123	6,136	1.09	92.68
13 Israel	22	4,800	320	5,120	0.91	93.59
14 Portugal	9	4,674		4,674	0.83	94.42
15 Greece	25	3,920	334	4,254	0.75	95.17
16 Russia	32	4,225		4,225	0.75	95.92
17 Finland	23	3,520		3,520	0.62	96.55
18 Slovenia		2,334		2,334	0.41	96.96
19 Sweden	14		2,160	2,160	0.38	97.34
20 Turkey	18	2,020		2,020	0.36	97.70
21 Egypt	17	1,718		1,718	0.30	98.01
22 Mexico		1,710		1,710	0.30	98.31
23 Kenya	24	361	1,282	1,643	0.29	98.60
24 Canada	30	350	1,045	1,395	0.25	98.85
25 South Africa	21	420	860	1,280	0.23	99.07
26 Switzerland	19	960		960	0.17	99.25
27 Saudi Arabia	20		825	825	0.15	99.39

## Annex 4: Main Destinations of Uganda Coffee by Type in June 2023

Destination	POSITION HELD IN MAY	QUANTITY (60kg Bags)			%Age Market Share	
		Robusta	Arabica	Total	Individual	Cumulative
28 United Kingdom	33	330	320	650	0.12	99.51
29 France	35	270	257	527	0.09	99.60
30 Madagascar		334		334	0.06	99.66
31 Albania		320		320	0.06	99.72
32 Iran		50	270	320	0.06	99.77
33 Singapore			320	320	0.06	99.83
34 Vietnam	34	320		320	0.06	99.89
35 Denmark			320	320	0.06	99.94
36 South Korea	29	320		320	0.06	100.00

## Annex 5: List of Foreign Coffee Buyers during the Month of June 2023

	BUYERS	POSITION HELD IN MAY	QUANTITY (60kg BAGS)		%AGE MARKET SHARE		
			Robusta	Arabica	Total	Individual	Cumulative
	<b>Total</b>		<b>489,597</b>	<b>74,235</b>	<b>463,832</b>	<b>100</b>	
1	Sucafina	1	69,190	9,471	78,661	13.95	13.95
2	Olam International	2	52,633	5,350	57,983	10.28	24.23
3	Louis Dreyfus	5	42,480	3,520	46,000	8.16	32.39
4	Hamburg Coffee	6	34,990	1,235	36,225	6.42	38.82
5	Touton Geneve	8	30,690	2,910	33,600	5.96	44.78
6	Ecom Agro Industrialist	4	18,230	12,199	30,429	5.40	50.17
7	Altasheel Import & Export	13	24,820		24,820	4.40	54.58
8	Bernhard Rothfos	3	20,862	1,040	21,902	3.88	58.46
9	Volcafe	7	9,661	7,911	17,572	3.12	61.58
10	Eurocaf Srl	9	14,208		14,208	2.52	64.10
11	Icona Café	16	12,738		12,738	2.26	66.36
12	Strauss	14	6,532	5,240	11,772	2.09	68.44
13	Bercher Coffee Consulting	17	11,118		11,118	1.97	70.42
14	Tata Coffee Ltd	11	9,300		9,300	1.65	72.07
15	Koninklijke Douwe	12	8,280		8,280	1.47	73.53
16	Aldwami Company	20	8,050		8,050	1.43	74.96
17	Jacobs Douwe Egberts		7,200		7,200	1.28	76.24
18	Almathahib	15	7,000		7,000	1.24	77.48
19	Alharamain	27	6,650		6,650	1.18	78.66
20	CCL Products	21	6,100		6,100	1.08	79.74
21	Pacorini Silocaf	18	5,824		5,824	1.03	80.77
22	Abaco		4,550		4,550	0.81	81.58
23	ETC Trading	29		4,480	4,480	0.79	82.38
24	GRB	10	680	3,600	4,280	0.76	83.14
25	Eldegyla		4,200		4,200	0.74	83.88
26	Smart Square		3,674		3,674	0.65	84.53
27	Ibericafe Import S.L	22	3,626		3,626	0.64	85.17
28	Avar International		3,000		3,000	0.53	85.71
29	Romani C.S.P.A		2,828		2,828	0.50	86.21
30	Others		60,483	17,279	77,762	13.79	100.00